

# Leveraging Goal Bridge to **Create Goal-Based Investment**

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## Leveraging Goal Bridge to Create Goal-Based Investment Plans in Morningstar Office Web

Welcome to Morningstar Goal Bridge, a planning and investment proposal tool designed to combine goal setting and investment planning into a single workflow. In this exercise manual, you will create a Goal Plan for prospects Chris and Nicole Haba. The following topics are covered:

**Overview** 

- Learning about Your Prospects (page 5)
- Establishing the Habas in Morningstar Office Web (page 6)
- ► Initiating a Goal Plan (page 15)
- Completing the Information Section (page 18)
- Establishing Goals (page 34)
- Creating Investment Plans and Goal Plan Summaries (page 45)

### Learning about Your Prospects

Meet Chris and Nicole Haba. You've learned a lot about them over the course of a few virtual meetings. They are a recently married couple. They love to travel, and they have family scattered across the globe. This is both of their second marriage. Nicole has two grown children from her first marriage.

So far, your working relationship is going well. Using Morningstar Office Web, you've shown the value you can provide helping them build a portfolio aligned with their investment objectives.

Today, you and the Habas are meeting virtually once again to discuss their goals. Using Morningstar Goal Bridge, you and the Habas will work together to create a goal-based investment plan.



Before you begin creating the Habas's investment plan, review the **Exploring Benefits** and features of Morningstar Goal Bridge section of the Goal Bridge user manual.

As you move through the plan, be sure to refer back to the user manual to review guidance on the different steps of the goal plan.

### Overview

### Establishing the Habas in Morningstar Office Web

Before creating a Goal Plan, you must first establish the Habas within Morningstar Office Web. Data within the prospect and account profiles automatically push into Goal Plan. So, be sure to enter as much information in this initial step as possible.

In this section, complete the following exercises:

- Create a prospect record (Exercise 1 on page 6)
- Add a member (Exercise 2 on page 8)
- ► Import a quick account, and (Exercise 3 on page 10)
- Create a model portfolio. (Exercise 4 on page 12)

To begin, create a prospect record for the Habas. The demographic data entered here autopopulates the Profile step of the goal plan. In addition to the required fields noted with a red asterisk, be sure to enter the following fields: **Exercise 1: Create a** 

- ► Date of Birth
- ► Desired Retirement Age, and
- ► State of Residence/
  - Note: If you already created a prospect record for the Habas, please edit the prospect profile. Hover the cursor over the Haba record, then click Actions > Prospect > Edit Prospect Profile/Settings. Then use the table in step 2 to update the prospect record.

To create a prospect record, do the following:

1. In the header, click the **Create** icon, then select **Prospect**. The Create Prospect window opens.

	Û	Ľ (? &	
	Create	Î	
M $\bigcirc$ RNINGSTAR Office $\cong$	Client		
	Prospect		Click have to begin
Q Search for Clients, Securities, Reports, and Research	Account		Click here to begin.
Search for cherica, securities, ineports, and research	Model Portfolio		
	Custom Benchmark		
ement Reports	List		
	Screen		
ir practice by starting a spreadsheet report on:	Note		
sets under (O) Your practice's overall (+) Unrealized pains & losses performance for all your clients	Batch Schedule		

2. In the Create Prospect box, fill out the following **fields**:

In this field	Enter this data
Prospect Name	Haba Family
First Name	Chris
Last Name	Haba
Date of Birth	10/12/1972
Desired Retirement Age	65
State of Residence	ТХ

Create Prospect						Cancel Create	
Profile	>					* Require	d
Settings		Prospect Name* Haba Family					1
		PRIMARY MEMBER					<b>1</b>
		First Name* Chris		Last Name* Haba			1
		Social Security Number	Date of Birth 10/12/1972	Client Age 48		Desired Retirement Age 65	Enter all required fields.
		Address 1		Address 2			
		Address 3		City	State TX	Zip Code	
		E-mail		Home Phone		Work Phone	
		Review Date					
		MM/DD/YYYY					

3. Click **Create**. The Create Prospect window closes.

To include Nicole in the plan, she must be added as a member of the prospect record.

Note: If you already added Nicole as a member of the Habas Family record, please edit the member profile. Hover the cursor over the Haba record, then click Actions > Member > Nicole Haba > Edit Profile. Then use the table in step 2 to update the member record.

### Exercise 2: Add Nicole to the Haba Family record

#### Do the following:

1. Hover the cursor over the Haba Family row, click the Action icon, then select Members > Create Member. The Create Member window opens.

Menu Prospects	1	-7 -			
Name	rospect/Account Settings	Market Value (USD)	Market Velue Date	Prospect/Account Type	
Haba Family	$\odot$		-	Prospects	
Sam Wishneff	N	n n <u>0</u>		Prospects	
Suh Family	Actions		10/09/2019	Prospects	
Wendy Eide	Prospect	>	10/09/2019	Prospects	
	Members	>			
	Client Web Portal	>			Select these options
	Convert to Client				
	Create New Account				
	Generate Report				
	Convert to CRM				

Menu Prospects					
All Prospects $\vee$					
🗸 0 🚺 👸 Change Pr	ospect/Account Settings	Export All			
Name Name		Market Value (USD)	Market Value Date	Prospect/Account Type	
🗌 🕨 Haba Family	$\odot$	<u></u> )	_	Prospects	
Sam Wishneff		0.00	_	Prospects	
Suh Family	Members		10/09/2019	Prospects	
Wendy Eide	Q. Type to Search		10/09/2019	Prospects	
	+ Create Member				
	Chris Haba	PRIMARY >			Select this

2. In the Edit Member box, fill out the following fields:

In this field	Enter this data
First Name	Nicole
Last Name	Haba
Date of Birth	10/24/1975
Desired Retirement Age	62
State of Residence	TX
Relationship	Spouse

Edit Member - Haba Family	1				ave
Member First Name* Nicole		Member Last Name* Haba		He	quired
Social Security Number	Date of Birth 10/24/1975	Client Age 45		Desired Retirement Age 62	
Address 1		Address 2			Enter all required f
Address 3		City	State TX	Zip Code	
E-mail		Home Phone		Work Phone	
Relationship* Spouse	V				

3. Click **Create**.

Prior to today's meeting, the Habas provided you with a current account statement. In this exercise, use the import tool to create a quick account based on their current holdings and market value. This account will be used to fund goals within the goal plan. Exercise 3: Import a quick account

Do the following:

1. From the **Menu**, select **Import**. The Import page opens.

☞ Note: Click here to download the Microsoft Excel file to import.

Home	
Home >	
EXPLORE	$M \cap RNINGSTAR Office $
Morningstar Research	
Markets	Search for Clients, Securities, Reports and Research
CLIENT MANAGEMENT & ANALYSIS	
Clients & Accounts	Reports
Prospects	
Billing	e by starting a spreadsheet report on:
Redtail CRM	er Your practice's overall (+/) Unrealia
► Reporting	(O) performance for all y
PRACTICE MANAGEMENT	
► Workspace	
Integrations	E Create Lists & Screens
Import	Market Value Name Typ Click here to begin
Securities	\$5 3/6 030 78 tost list

2. **Drag-and-drop** the **GoalBridgeAccount.xlxs** file to the Upload File banner. The File Type box opens.

Import		Q Search for Cl	ients, Securities, Reports,	ar 🗘 🖉 🆓 🦰	
	Drag and drop a	n xlsx or xls file here to import in lists or quick accounts <b>1 Upload File</b>	nvestment		Drag-and-drop the Excel file here.
	На	ow should I format my file 🧿			
Imports to Complete					
You have 3 pending imports.	Select a file below to complete the	e process, or delete ones you don	't need.		
File Name	File Type	# of Rows	# of Errors	Created Date	
InvestmentListSample.xls	Investment List	8	0	6/29/2020 4:24:59 PM	
InvestmentListSample.xls	Investment List	8	0	6/29/2020 4:20:37 PM	
conservative.xlsx	Investment List	6	0	3/6/2019 8:36:45 AM	

3. From the **drop-down** menu, select **Quick Account**, then click **Confirm**. The Import panel opens.

Drag and drop an .xlsx or .xls file here to import investment lists or quick accounts	
How should I format my file ⑦	
GoalBridgeAccount.xlsx	
Confirm the file type below to start importing your data.	
	0.1
L Quick Account	Select this option

4. In the Import panel, validate the label in each header matches the content in its column, then click **Process File**. A red warning symbol appears.

Import							
File Name: GoalBridgeAccount.xlsx							
Settings	As of Date	V Client Name	V Account Number	V Account Name	✓ Ticker	✓ Market Value	
Improve the accuracy of your import by setting the criteria below.							Review these headers
Does your file have a header row?	AsOfDate	Client Name	Account Number	Account Name	Ticker	Market Value	
First Row V	1/31/21	Haba Family	Account1	Current Account	DODIX	80.000.00	
	1/31/21	Haba Family	Account1	Current Account	AGG	80,000.00	
What currency(jes) do you prefer?	1/31/21	Haba Family	Account1	Current Account	IVW	80,000.00	
Q. Search for Currency	1/31/21	Haba Family	Account1	Current Account	IJH	80.000.00	
usp × asu	1/31/21	Haba Family	Account1	Current Account	TPINX	40,000.00	
000	1/21/21	Maha Family	Account1	Current Account	neeuw	40.000.00	
What exchange(s) do you prefer?							Click this button.
						Process File	
XNYS× XNAS× AMXD×						r rocata rino	<b>+</b>

- 5. In the **Account Name** column, in the first row, select **Current Account**. The Create New Account box opens.
  - Note: If you previously created an account for the Habas, the Match Account box opens. Click Current Account.

Import					$\times$
le Name: GoalBridgeAccount.xlsx Saved					
ttings	As of Date V	Client Name 🗸 🗸	Account Number		$\vee$
we the accuracy of your import by setting iteria below.	AsOfDate	Client Name	Account Number	Account Name	
your file have a header row?	2021-01-31 2021-01-31	Haba Family Haba Fr:	Account1	Current Account	
at currency(ies) do you prefer? Search for Currency	<ul> <li>△ 2021-01-31</li> <li>△ 2021-01-31</li> </ul>	Haba F Match Account Haba F			
	<ul> <li>△ 2021-01-31</li> <li>△ 2021-01-31</li> </ul>	Haba F + Create New Account Haba F			
exchange(s) do you prefer? Search for Exchange			No Results		
YS XNAS AMXO X					
te Format YYY-MM-DD	Total Rows: 6 🔺 6 errors		(	Delete File Impo	rt Data
ditional Options					

#### 6. Click **Create**.

Import						$\times$
File Name: GoalBridgeAccount.xlsx Saved						
Settings		V Client N	ame 🗸 🗸	Account Number		V
mprove the accuracy of your import by setting the criteria below.	AsOfDate	Client Na	me	Account Number	Account Name	
Does your file have a header row?	2021-01-31	Haba Far	nilv	Account1	Current Account	
	△ 2021-01-31	Haba Fr		A	0	
What currency(ies) do you prefer?	2021-01-31	Haba F	Create New Acc	ount		
Q. Search for Currency	△ 2021-01-31	Haba F	C Cleate New Acc	ount		
	2021-01-31	Haba F	Account Name		Туре	
	2021-01-31	Haba F	Current Account		Taxable V	
What exchange(s) do you prefer?					Create	Click this butto
Q. Search for Exchange						
XNYS × XNAS × AMXO ×		_				
Date Format						
	Total Rows: 6 🏾 🌰 6 errors			(	Delete File Import	Data
Additional Options						

7. Click Import Data. The Habas's account is now available within the Prospects page.

The final step before initiating the goal plan is to create a model portfolio with your preferred holdings. This model portfolio is used to create an investment plan for each goal.

Exercise 4: Create a model portfolio

Note: If you already created the Recommended Portfolio in a previous class, skip this exercise and move on to Exercise 5 on page 15.

To create a model portfolio to fund the plan, do the following:

1. On the header, click the **Create** icon, then select **Model Portfolio**. The Create a Model Portfolio box opens.

	₽ <mark></mark> 2 &
	Create
M RNINGSTAR Office	Client
	Prospect
Q Search for Clients, Securities, Reports, and Research	Account
A search for cherits, securities, Reports, and Research	Model Portfolio
	Custom Benchmark Click here to begin
ement Reports	List
	Screen
ir practice by starting a spreadsheet report on:	Note
ssets under ement O' Pour practice's overall performance Unrealized gains & losses for all your clients	Batch Schedule

2. In the **Model Portfolio Name** field, type **Recommended Investments**, then click **Next**. The Creating: Recommended Investments box opens.

Create a Model Portfolio	Cancel Next	
You can always change these details later in Settings.	*Required	
Model Portfolio Name*		
Recommended Investments	).	Enter a name for the
Benchmark*		model portfolio here.
Morningstar Mod Tgt Risk TR USD	Q	

- 3. Click the Add Holdings button. The Add Holdings menu opens.
- 4. In the Add Holdings field, type AULRX, then click the suggestion. The fund is added.

hoose holdii	ngs for this model portfolio, then set your	allocations by either er	ntering the weigh	ts or using Set Equ	al Weight.				
+ Add Ho	oldings Set Equal Weight							Calculate	
/0   🔟	Add Holdings				lescaled)	$\vee$			
Name	Q. Aulrx			×	Bond	Cash	Other	Not Classified	Enter a security
Morni	MORNINGSTAR SECURITIES				0.00	0.00	0.00	-	identifier into this field
Editer Unallo	Name	Identifier	Туре	Exchange	0.00	100.00	0.00	0.00	
Unallo	American Century Ultra® R	AULRX	Open-En	NASDAQ	-	-	-	-	

- 5. **Click away** from the Add Holdings menu.
- 6. In the Weight % column, type **30**, then click away.

Choo	se holdings for this model portfolio, then s	et your allocation:	s by either ente	ering the weights	or using Set Ec	ual Weight.				
+	Add Holdings Set Equal Weight	)							Calculate	
0/1	🔟 Delete 🛛 Clear Weight 🛛 🗹 E	xport		Column Set: Asse	et Allocation (Lo	ong Rescaled)	$\vee$			
	Name	Weight %	Ticker	US Stock	Non-US Stock	Bond	Cash	Other	Not Classified	
	Morningstar US Market TR USD	_	MSTART	98.68	1.32	0.00	0.00	0.00	22	
	Edited	100.00	-	_	_	Name of Street	_	8 <u>—</u> 9	<u></u>	Enter a weight% here.
	Unallocated Cash	70.00	\$CASHEQ\$	-	-	-	-	8 <b>—</b> 8		Entor a worght/o noro.
	1 American Century Ultra® R	30.00	AULRX	96.14	3.66	0.00	0.20	0.00	_	

7. Repeat **steps 3 – 6** to add holdings as outlined in the following table:

Ticker	Weight %
VASVX	20
VTSMX	15
EFG	10
PRFHX	10
DFSVX	5
DODIX	5
VSGBX	5

Edit	ing: Recommended Investm	ŝ			C	Save As	Sav		Close	
_	e holdings for this model portfolio, then set y Add Holdings	our allocations	s by either ente	ring the weights	or using Set E	qual Weight.			Calculate	
0/8	🗇 Delete 🛛 Clear Weight 🛛 🗹 Expor	t		Column Set: Asse	t Allocation (I	ong Rescaled)	$\vee$			
	Name	Weight %	Ticker	US Stock	Non-US Stock	Bond	Cash	Other	Not Classified	
	Morningstar US Market TR USD	_	MSTART	98.68	1.32	0.00	0.00	0.00	-	
	Existing		-	67.06	12.77	19.51	0.52	0.13	-	
	Edited	100.00	-	67.06	12.77	19.51	0.52	0.13	_	
	Unallocated Cash	0.00	<b>SCASHEQS</b>	1 <u>0-</u> 12	3 <u>—</u> 3	2 <u>—</u> 2	<u></u>		220	
	1 American Century Ultra® R	30.00	AULRX	96.14	3.66	0.00	0.20	0.00	1000 °	
	2 Vanguard Selected Value Inv	20.00	VASVX	92.08	7.82	0.00	0.10	0.00	-	Enter weigh
	3 Vanguard Total Stock Mkt Idx Inv	15.00	VTSMX	99.05	0.92	0.00	0.03	0.00		percentages
	4 iShares MSCI EAFE Growth ETF	10.00	EFG	1.13	98.49	0.00	0.38	0.00	-	in this column
	5 T. Rowe Price Tax-Free High Yield	10.00	PRFHX	0.01	0.00	99.89	0.10	0.00	-	
	6 DFA US Small Cap Value I	5.00	DFSVX	96.63	2.46	0.00	0.72	0.19		
	7 Dodge & Cox Income	5.00	DODIX	0.00	0.00	90.52	7.06	2.42	1	
	8 Vanguard Short-Term Federal Inv	5.00	VSGBX	0.00	0.00	100.00	0.00	0.00		

8. Click Save, then click Close.

### **Initiating a Goal Plan**

You have established the Habas as a prospect, added a current account, and created a model containing recommended investments. Now you are ready to create the Goal Plan from Morningstar Office Web.

In this section, complete the following exercises:

- ► Launch Goal Bridge from Morningstar Office Web, and (Exercise 5 on page 15), and
- Create a new Goal Plan. (Exercise 6 on page 17)

Goal Bridge is launched from a client or prospect record. Once launched, Goal Bridge opens in a separate browser tab.

To open Goal Bridge, do the following:

1. From the Menu, select Prospects. The Prospects page opens.

E Home		
Home >		
EXPLORE	M $\frown$ RNINGSTAR Office $ riangle$	
Morningstar Research		
Markets	Search for Clients, Securities, Reports and Research	
CLIENT MANAGEMENT & ANALYSIS		
Clients & Accounts	Reports	
Prospects		Click here to begin.
Billing	e by starting a spreadsheet report on:	
Redtail CRM	er Your practice's overall (+/ Unreal	
► Reporting	( ) performance	

**Exercise 5: Launch** 

Morningstar Office Web

**Goal Bridge from** 

- 2. Hover the cursor over the Haba Family record. The Action icon appears.
- 3. From the **Actions** drop-down menu, select **Create/Edit Plan**. Goal Bridge opens in a separate browser tab.



**Exercise 6: Create** 

a Goal Plan

Goal Bridge opens on the client dashboard. Within this dashboard, you find any previously created plans, as well as the option to create new plans.

To create a new plan for the Habas, do the following:

1. On the Goal Bridge client dashboard, in the **Goal Bridge & Investment Plan** box, type **Haba Family Goal Plan**.

	Clos	ell
Chris and Nicole You can use this dashboard to manage your clie want to create.	ent's plans. To get started, select the type of plan you	
Goal Plan & Investment Plan With this plan you can: Choose goals that matter to the client Select investments and assign allocations Align the proposed portfolio to the client's risk tolerance	Investment Plan Only With this plan you can: • Select investments and assign allocations • Align the proposed portfolio to the client's risk tolerance • Build portfolio by selecting and allocating investments	
Habs Family Goal Plan Create Plan	This plan type will be available soon.	Select this butto
Enter a name for the goal plan here.		

2. Click Create Plan. The Information section of the Goal Plan opens.

The Information section captures important client data necessary to inform the plan. Overview This includes retirement age, life expectancy, income, risk tolerance, and more. The Information section includes the following steps:

- 1. Profile
- 2. Incomes
- 3. Accounts, and
- 4. Questionnaire.
  - Pote: Click here to access instructions on the Information section in the user manual.

In this section, complete the following steps:

- Edit the Profile (Exercise 7 on page 18)
- Enter Income Sources (Exercise 8 on page 19)
- Add Retirement Accounts (Exercise 9 on page 27)
- Add Contribution Amounts, and (Exercise 10 on page 30)
- ► Complete the Risk Questionnaire. (Exercise 11 on page 31)

Many of the fields entered in the prospect profile automatically push through to Goal Bridge. To include additional information, do the following:

#### **Exercise 7: Edit** the Profile

- 1. In the Client Profile, from the **Gender** drop-down menu, select **Male** (first plan only).
- 2. In the Life Expectancy text box, type 90.
- 3. In the Partner/Spouse Profile, from the **Gender** drop-down menu, select **Female**.
- 4. In the Life Expectancy text box, type 90.





5. On the bottom-right corner of the screen, click **Continue to Incomes**. The Income page opens.

Next, enter the following income sources for the Habas:

- ► Employer income for Chris & Nicole, and
- ► Social Security for Chris & Nicole.

To add Chris's employer income, do the following:

1. From the **Add Income** drop-down menu, select **Full-time Job**. The Full-time Job box opens.

Information Goals	Summary and Report	
Profile   Incomes	Accounts Questionnaire	
In order to continue, add at least one	Deen entered for the Goal Plan income that can be used to fund goals.	Select this option.

2. In the Owner field, confirm Chris Haba is selected.

Exercise 8: Enter Income Sources

Enter data into these fields.

3. In the income entry box, enter the following:

In this field	Enter this data
Income Name	Chris's Employer Income
Annual Salary	\$100,000
Income Growth Rate	2.5%

ashboard	Information Goals	Summary and Report	Close
	Profile   Incomes	Accounts Questionnaire	
lan			
nter all Chris and Nic	ole's sources of income	to get a better sense of their cash fl	OW.
Add Income V			
arned Income		Income Over Time	Settings ∨
▼ Chris' Employer I		Chris' Employer Income	
Full-time Job	<b></b>	\$200.000	
* Required fields			
Income Name *		150,000	
Chris' Employer Income			
Owner *			
Chris Haba	V	10,000	
Annual Salary *			
\$100,000		50,000	
Income Growth Rate			
2.50%	End Year *	2021 2025 2029	2033 2037
Start Vear * Current Year: 2021 (age 49) V	Retirement Year: 2037 (age 65) V	Client Retirement Year: 2037	

To add Nicole's employer income, do the following

1. From the **Add Income** drop-down menu, select **Full-time Job**. A second box opens.



2. In the Owner field, confirm Nicole Haba is selected.

Enter data into these fields.

3. In the income entry box, enter the following:

In this field	Enter this data	
Income Name	Nicole's Employer Income	
Annual Salary	\$120,000	
Income Growth Rate	2.5%	

lan	Profile   Incomes	Accounts Questionnaire				
nter all Chris and Nico	ole's sources of incom	e to get a better s	ense of	their cash	flow.	
arned Income		Income Over Time				Settings 🗸
Chris' Employer I Full-time Job	Income Amount Start—End Year 💮	Chris' Employer Income \$400,000	e 📕 Nicole's I	Employer Income		
Nicole's Employ     Full-time Job	Ŵ	300,000			Ш	T
Required fields Income Name * Nicole's Employer Income		200,000				
Owner * Nicole Haba	V	100,000				
Annual Salary * \$120,000		0 2021	2025	2029	2033	2037
Income Growth Rate				irement Year: 2037 tirement Year: 2037		
Start Year * Current Year: 2021 (age 46)	End Year * Retirement Year: 2037 (age 62) V					

To add Chris's Social Security income, do the following:

1. From the Add Income drop-down menu, select Social Security. A third box opens.



2. In the Owner box, confirm Chris Haba is selected.

3. In the income entry box, enter the following:

In this field	Enter or select this data
Income Name	Chris's Social Security
Social Security Benefit Age	65
Social Security Benefit	Projected Benefit Amount



To add Nicole's Social Security income, do the following:

1. From the Add Income drop-down menu, select Social Security.



2. In the Owner field, confirm Nicole Haba is selected.

3. In the income entry box, enter the following:

In this field	Enter or select this data
Income Name	Nicole's Social Security
Social Security Benefit Age	68
Social Security Benefit	Projected Benefit Amount

* Required fields Income Name * Nicole's Social Security			
Dwner * Nicole Haba Social Security Benefit Start Age * © View projected benefit based on election age	v		
68			Enter benefit age here.
Social Security Benefit * Estimated Benefit Amount Monthly * Annual		Client Retirement Year: 2037 Partner Retirement Year: 2037	
\$0.00 \$0			
Social Security COLA			
0.00%			
Projected Benefit Amount Monthly Annual \$5,402.37 \$64,828			Select this option. Then enter amounts.
Eligible for Spousal Benefits			

4. On the bottom-right corner of the screen, click **Continue to Accounts**. The Accounts page opens.

**Exercise 9: Enter** 

**Retirement Income** 

Once all income sources are added, the next step is to add additional accounts to help fund the goal plan. In this exercise, you will add 401(k) plans for Chris and Nicole.

To add Chris's retirement account, do the following:

1. From the Add Accounts drop-down menu, select 401(k). A box opens.



2. In the Owner field, confirm Chris Haba is selected.

3. In the account entry box, enter the following:

In this field	Enter or select this data
Account Name	Chris's 401(k)
Account Value	\$200,000
Managed	Check the box
Pre-tax Contribution	10%
Employer Contribution — Matches	75% of the first 10%



To add Nicole's Retirement Account, do the following:

- 1. From the Add Accounts drop-down menu, select 401(k). A second box opens.
- 2. In the Owner field, confirm Nicole Haba is selected.
- 3. In the account entry box, enter the following:

In this field	Enter or select this data
Account Name	Nicole's 401(k)
Owner	Nicole Haba
Account Value	\$250,000
Managed	Check the box
Pre-tax Contribution	10%
Employer Contribution $-0\%$ regardless of the employee contribution	7%



In addition to adding additional accounts, you must also add a contribution amount for the Habas's Current Account.

To add account contributions, do the following:

- 1. Click the **caret** to the left of the Current Account. The account entry box expands.
- 2. Check the **Managed** box.
- 3. In the **Post-Tax Contribution** text box, type **\$10,000**.

Exercise 10: Enter a contribution amount for the Habas's Current Account

Profile   Incomes   Boal Plan Enter the amount Chris and Nicole contribute (Ad Accounts V) Sync Account Values	Accounts   Questionnaire annually to each of their accounts.	
Pre-tax Assets	Annual Contributions Settings V	
Chris' 401(k) Menaged Account Value Contribution Amount 401(k) S200.000 \$17,500.00 / Year	Chris' 401(k) Nicole's 401(k) Current Account \$70,000	
► Nicole's 401(k) Managed Account Value Contribution Amount 401(k) S550.000 S17.000.00 / Year	52.500	
Post-tax Assets	35,000 17,500 0 2021 2025 2029 2033 2037 Client Retirement Vesr: 2037	
\$10.000/year           Start Year *         End Year *           Current Year: 2021 (age 49)         ✓           Asset Allocation         X		Enter an amount here.
Asset Allocation		
Back	Continue to Questionnaire	

4. On the bottom-right corner of the screen, click **Continue to Questionnaire**. The Questionnaire page opens.

The final step within the Information section is to complete the FinaMetrica risk tolerance questionnaire. Once the questionnaire is filled out, FinaMetrica autogenerates a risk tolerance score. This score is considered alongside the time horizon when establishing goals to produce a suggested investment profile and target asset allocation for each goal.

### Exercise 11: Complete the Questionnaire

The questionnaire includes 10 questions designed to be answered with clients. Answer the questionnaire for the Habas according to the following table:

For this question	Select this answer
1. Compared to others, how do you rate your willingness to take financial risks?	Average risk taker.
2. How easily do you adapt when things go wrong financially?	Somewhat easily.
3. When you think of the word "risk" in a financial context, which of the following words comes to mind first?	Opportunity.
4. When faced with a major financial decision, are you more concerned about the possible losses or the possible gains?	Usually the possible gains.
5. What degree of risk are you currently prepared to take with your financial decisions?	Medium.
6. Suppose five years ago you bought stock in a highly regarded company. That same year, the company experienced a severe decline in sales due to poor management. The price of the stock dropped drastically and you sold at a substantial loss.	Not sure.
The company has been restructured under new management and most experts now expect it to produce better than average returns. Given your bad past experience with this company, would you buy stock now?	
7. Investments can go up or down in value and experts often say you should be prepared to weather a downturn. By how much could the total value of all your investments go down before you would begin to feel uncomfortable?	33%.

For this question	Select this answer
8. Most investment portfolios have a mix of investments - some of the investments may have high expected returns but with high risk, some may have medium expected returns and medium risk, and some may be low-risk/low-return. (For example, stocks and real estate would be high-risk/high-return whereas cash and CDs (certificates of deposit) would be low-risk/low-return.)	Portfolio 5.
Which mix of investments do you find most appealing? Would you prefer all low-risk/low-return, all high-risk/high-return, or somewhere in between?	
9. With some types of investment, such as cash and CDs (certificates of deposit), the value of the investment is fixed. However, inflation will cause the purchasing power of this value to decrease.	Somewhat more important the value doesn't fall.
With other types of investment, such as stocks and real estate, the value is not fixed. It will vary. In the short term it may even fall below the purchase price. However, over the long term, the value of the stocks and real estate should certainly increase by more than the rate of inflation.	
With this in mind, which is more important to you - that the value of your investments does not fall or that it retains its purchasing power?	
10. Think of the average rate of return you would expect to earn on an investment portfolio over the next ten years. How does this compare with what you think you would earn if you invested the money in one-year CDs (certificates of deposit)?	About 3 times the rate of a CD.



On the bottom-right corner of the screen, click **Continue to Goals**. The Select Goals page opens.

### **Establishing Goals**

Now that the Habas's information has been added and their risk tolerance has been determined, work together to set goals. Once goals are selected, you will use the accounts added in the previous section to fund the goals. Last, you will create a proposed plan for each goal for the Habas.

Overview

Pote: Click here to access the Goals section of the user manual.

In this section, complete the following exercises:

- Select and customize goals (Exercise 12 on page 34)
- ► Fund each goal, and (Exercise 13 on page 37)
- Create a proposed plan for each goal. (Exercise 14 on page 40).

In working with the Habas, you've learned retiring comfortably is important to them. They also enjoy traveling internationally to visit family. In this exercise, you will select and customize the following goals:

Exercise 12: Select and customize goals

- ► Retirement, and
- ► Long-term travel budget.

To add a Retirement goal, do the following:

1. **Click-and-drag** the **Retirement** goal from the List of possible goals area to the Prioritized goals area. The Retirement box opens.

Dashboard		Information Goals	Summary and Report	Close	
		Select Goals Fund G	Soals Explore Plans		
Goel Plen Select the goals the goals based			on and add additional details for each. The	en, order	
List of possible goals		Prioritized go	als		
	Home Down Payment Fund	<u>≟⇔</u> Retirement	Untitled		Click and drag goals here.
Credit Card Debt	Wedding Gift				
Travel Home Improvement	Provide Care Major Purchase				
KO Add a Custom Goal Note: You can add more than one g	cal of the same type				

Enter data into these fields.

2. In the goal entry box, enter the following:

In this field	Enter or select this data	
Goal Name	Chris & Nicole's Retirement	
Desired Amount	\$180,000	
Withdrawals Start Year	Client's Retirement 2037 (Age 65)	

				icole want it they are		ditional details for each. Then	, order
t of possi	ble goals				Prioritized goals		
- <u>-ici-</u> etirement	Education	Home Down Payment	C Emergency Fund	1	▼ <u>-</u> Chris & Nicole's Re	ire	۵.
edit Card Debt	Car	Wedding	Gift		* Required fields Goal Name *		
ST Travel	Home	Y Provide Care	Major Purchase		Chris & Nicole's Retirement	Partner: Nicole Haba	
1					Date of Birth 10/11/1972	Date of Birth 10/23/1975	
l a Custom Goal					Retirement Age 65	Retirement Age 62	
e: You can add	I more than one g	oal of the same typ	e		Retirement Vear 2037	Retirement Year 2037	
					Life Expectancy 90	Life Expectancy 90	
					Desired Annual Income * (i)		
					\$180,000		
					Inflation Rate *		
					2.27%		
					Withdrawal Start Year *	Withdrawal End Year *	
					Client's Retirement: 2037 (age 65)	✓ Partner's Expectancy: 2065 (age 90)	~

- 3. **Click-and-drag** the **Travel** goal from the List of possible goals area to the Prioritized goals area. The Travel box opens.
- 4. In the goal entry box, enter the following:

In this field	Enter or select this data
Goal Name	Visit Family Internationally
Target Amount	\$5,000
Inflation Rate	2.27%
Withdrawals Period	Deselect One Time box
	2037 through 2047

Dasht	oard				Inform	mation Goals Summary and Report	Close
					Select Goals	Fund Goals Explore Plans	
	Gool Plan Select th the goal List of possi	s based	that Chri on how i	is and N mportar	nt they are.	to focus on and add additional details for each. Then, order Prioritized goals	
	<u>≟Ċ</u> Retirement	Education	Home Down Payment	CC Emergency Fund	1	▼ 🕅 Visit Family Internatio 💼	
	Credit Card Debt	Car	& Wedding	Gift		* Required fields Goal Name * Visit Ramily Internationally	
	SK Travel	Home Improvement	Y Provide Care	Major Purchase		Target Amount * SS 000	
	X Add a Custom Goal					Inflation Rate * 2.27%	
	Note: You can add	d more than one gi	oal of the same typ	e		Withdrawal Period *         One Time           2037         2047	
					2	► Chris & Nicole's Retire Desired Amount Start—End Year S100.000 / Year 2005/2005	
Back						Continue to Fund C	Goals

Enter data into these fields.
5. In the Prioritized goals area, **click-and-drag** the **Chris & Nicole's Retirement** above Visit Family Internationally.

Dashboard			Infor	mation Goals	Summary and Report			Close	
			Select Goals	Fund C	Boals Explore Plans				
Good Plan Select the goals the goals based					on and add additional	details for each.	Then, order		
List of possible goals		_		Prioritized go	als				
Retirement	Home Down Payment	C Emergency Fund	1	‼► <u>.∀.</u>	Chris & Nicole's Retire		Start — End Year 2037-2065		
Credit Card Debt	& Wedding	R Gift	2	►33	Visit Family Internatio		Start — End Year 🔟 2037-2047		Prioritize g in this orde
Travel Home	Y Provide Care	Major Purchase							
Add a Custom Goal Note: You can add more than one	goal of the same type								
Back							Continue to Fund (	Goals	

6. On the bottom-right corner of the screen, click **Continue to Fund Goals**. The Fund Goals page opens.

The next step is to fund each goal using the accounts entered into the Accounts step of the Information section. Each goal is funded individually, and Goal Bridge recommends account types usually used to fund certain goals, such as a 401(k) to fund a retirement goal. However, you can use any account to fund any goal. In this exercise, you will add funding to the following goals:

**Exercise 13: Fund Goals** 

- ► Chris & Nicole's Retirement goal, and
- ► Visit Family Internationally goal.

To fund the Habas's goals, do the following:

- 1. Click the **caret** to the left of the Retirement goal. The goal entry box opens.
- 2. In the Accounts generally used for this goal type area, in the text box next to Chris's 401(k), type 100%.
- 3. In the text box next to Nicole's 401(k), type 100%.
- 4. In the **Consider these if you need more funding** area, in the text box next to **Current Account**, type **75%**.

ashboard	Information Goals Summary and Report	Close
	Select Goals Fund Goals Explore Plans	
Assign a percentage of C how likely they are to ach Assign Accounts	ris and Nicole's accounts to fund each of their goa eve them. Goal and Account Details	als. This will help determine
▼ <u></u> Chris & Nicole's Re	\$180,000 / Year 2037-2065 Chris*401(k), Chris Nicole's 401(k)	als Accounts
Estimated Amount to Achieve This Goal ① \$2,829,634 — \$3,037,773	Total Amount Assigned to This Goal \$715,993 \$200k	\$250k \$266k
	Account Assigned to Available for Assigned to so 178,998 Value Other Goals This Goal	367,997 536,896 715,983
Accounts generally used for this goal type: Pre-tax Assets Chris' 401(k), Chris	① 0% 0% 100% this goal.	stimated initial balance required to achieve into these fire
Nicole's 401(k), Chris     Consider these if you need more funding:	\$250,000 \$0 \$0 \$250,000 ① 0% 0% 100%	
Post-tax Assets Current Account, Chris	\$354,658 \$0 \$88,664 \$265,993 ① 0% 25% 75%	
2 🕨 💥 Visit Family Interna	Desired Amount Start-End Year 55.000 / Year 2007-2047	
κ.		Continue to Explore Plans

- 5. Click the **caret** to the left of the to the Travel goal. The goal entry box opens.
- 6. In the Accounts generally used for this goal type area, in the text box next to Current Account, type 25%.

Dashboard			Inform	nation Goals	Summar	ry and Report				Close	
		Select Goa	als	Fun	d Goals	E	xplore Plans				
Gael Plan Assign a percentage of Ch how likely they are to achi Assign Accounts			s ac	counts			of their go ount Details	als. This will	help deteri	nine	
] ► <u>*</u> Chris & Nicole's Re		Desired Amoun \$180,000 / Year		t <mark>— End Year</mark> 7-2065		Chris' 401(k).		ioals Accourt		ark rance	
2 🔻 💥 Visit Family Interna		Desired Amoun \$5,000 / Year		rt — End Year 7-2047	ž		licole's Retirement				
Total Amount Assigned to This Goal \$88,664					50		759,443	1,518,886	2,278,330	3.037,773	
		Assigned to Availa Other Goals Th	able for is Goal	Assigned to This Goal						\$89k	
Accounts generally used for this goal type: Post-tax Assets Current Account, Chris	\$354,658	\$265,993 (1) 75%	\$0 0%	\$88,664	50	1	22,165	44,332	66,499	88,654	Enter data into this fiel
Consider these if you need more funding:		0 10/0		25%							
Pre-tax Assets											
Chris' 401(k), Chris	\$200,000	\$200,000 (i) 100%	\$0 0%	\$0 0%							
<ul> <li>Nicole's 401(k), Chris</li> </ul>	\$250,000	\$250,000 (i) 100%	\$0 0%	<b>\$0</b> 0%							
Back									Continu	e to Explore Plans	

7. On the bottom-right corner of the screen, click **Continue to Explore Plans**. The Explore Plans page opens.

On the Explore Plan page, note the Retirement goal is funded at 62%, while the Travel goal is funded at 100%. In this exercise, create a proposed plan for Chris & Nicole's Retirement in order to increase the likelihood of meeting their goal.

Exercise 14: Create a Proposed Plan

To create a proposed plan, do the following:

1. From the Explore Plans page, click **Create Proposed Plan**. The Proposed Plan area populates.



- 2. Click the caret to the left of Chris and Nicole's Retirement. A series of tabs opens.
- 3. In the Details tab, in the Retirement Age fields, enter the following:

In this field	Enter this data
Chris's Retirement Age	68
Nicole's Retirement Age	65

		e created an initi s both with Chris						Save	
		√ Selected 1		& Nicole's Retire	-				
1	Initial Plan: 2 Goals		of desired amount	Projected Amount \$152,397 / Year After considering Chris and they are projected to reach Retirement.		Year contributions and available inc	ome,		
	62% of desired amount	Projected Amount \$111,060 / Year Desired Amount \$180,000 / Year	Details • Required fields Client: Chris Haba	Asset Allocation		Fund Goals	Income	$\supset$	Update
2	► 💥 Visit Famil	y Inte Projected Amount	Retirement Age * 68 Life Expectancy 90		65	nent Age * pectancy		-	these fields.
	100% of desired amount	\$14,523 / Year Desired Amount \$5,000 / Year	Desired Annual Incom \$180,000	e *①					
			Inflation Rate * 2.27% Withdrawal Start Year	*	Withda	awal End Year *			
			Client's Retirement: 20			er's Expectancy: 2065 (age 90)		<u>~</u>	
		2	≥ ► 😽 Visit	Family Internatio	(100	Projected Amount Desired \$16,699 / Year \$5,000 /		goal	
Back						Q	ontinue to Summary and	Report	

4. Click the Asset Allocation tab, then select Moderately Aggressive.



- 5. Click the Accounts tab, then click the caret to the left of Nicole's 401(k).
- 6. In the Pre-tax Contribution field, type 12%.



- 7. Click the caret to the left of Chris' 401(k), then repeat steps 5 6.
- 8. On the left-hand side of the screen, click the **caret** to the left of Visit Family Internationally. The Goal Entry box opens.
- 9. In the Details tab, in the Withdrawal Period fields, type **2039** to **2049**.

Dashboard	Information Goals Summary and Report	Close
	Select Goals Fund Goals Explore Plans	
Goel Plan		
Now that you've created an	nitial plan, you can generate a proposed plan with your proposals. Then	
	nris and Nicole and decide which one is right for them.	
	Proposed Plan Cancel Saw	
√ Selected	1 Extra Chris & Nicole's Retire	
Initial Plan: 2 Goals	SIGE.673 /Vear SIB0.000 / Vear SIB0.000 / Vear	
1 Chris & Nicole's	2 🔻 💥 Visit Family Internatio 💿 Include goa	1
	Projected Amount Desired Amount	
Projected Amount \$111,960 / Year	\$18,151 / Year \$5,000 / Year After considering Chris and Nicole's goal funding and contributions, they are projected to	
of desired amount S180,000 / Year	of desine amount reach 100% of their desired amount for the Visit Family Internationally.	
	Details Asset Allocation Accounts Fund Goals	)
2 🕨 😽 Visit Family Inte	* Required fields	
	Target Amount * Inflation Rate *	Undete
100% Projected Amount \$14,523 / Year		Update
of desired amount Desired Amount \$5,000 / Year	2039 2049	
lack	Continue to Summary and F	leport

10. Click Save. The Proposed Plan appears.



- 11. At the top of the Proposed Plan, click **Select**.
- 12. On the bottom-right corner of the screen, click **Continue to Summary and Report**. The Summary and Report page opens.

So far, you've combined important client information such as a retirement goal, risk tolerance, and current financial state, with short-term and long-term goal planning. Through this effort, you've created a goal plan to present to the Habas.

The Summary and Report page lists all of the Habas's goals. Each goal provides a summary of the agreed-upon plan changes within the selected plan.

Note: Click here to access the Summary and Report section of the user manual.

In this section, complete the following exercises:

- ► Build an Investment Plan for the Habas (Exercise 15 on page 45)
- ► Review the Allocate Portfolio page (Exercise 16 on page 47)
- ► Generate an Investment Plan (Exercise 17 on page 48)
- ► Generate the Goal Plan Summary, and (Exercise 18 on page 49)
- ► Locate the Summary in Morningstar Office Web. (Exercise 19 on page 51)

To create an Investment Plan for the Habas's retirement goal, use the Recommended Investments model you created in Exercise 4 on page 12 as a strategy.

Do the following;

1. From the Summary and Report section, in the Chris & Nicole's Retirement goal, click the **Create Investment Plan**. A text box opens.

Dashboard	Information Goals	Summary and Report		Close
	Here's the plan that you and Chris and Nic their goals. Take a look at the changes, and achieving those goals.			
1	► _☆_ Chris & Nicole's Retirement	Projected Amount Desired Amount \$166,673 / Year \$180,000 / Year	Create Investment Plan	Click this butto
	Plan Changes	Initial Plan	Proposed Plan	
	Retirement Age	65 / 62	68 / 65	
	Withdrawal Start—End Year	2037 — 2065	<b>2040</b> — 2065	
	Asset Allocation	Moderate	Moderately Aggressive	
	Chris' 401(k): Pre-tax contributions	\$10,000/ Year	\$12,000/ Year	
	Nicole's 401(k): Pre-tax contributions	\$10,000/ Year	\$12,000/ Year	
2	2 > 💥 Visit Family Internationally	Projected Amount Desired Amount \$18,151 / Year \$5,000 / Year	Create Investment Plan	
	Plan Changes	Initial Plan	Proposed Plan	
	Withdrawal Start—End Year	2037 — 2047	2039 — 2049	
Back		(	Generate Report Return to Dash	nboard

Overview

Exercise 15: Create an Investment Plan for the Habas's retirement goal

- 2. Click Save. The Build Plan page opens.
- 3. Click Model Portfolios. The Choose Option page opens.

Dashboard		B	uild Plan Summary and Rep	ort		Close	
		Choose Option	Select Investments	Allocate Portfolio			
	Goel Plan Choose an optio	n below to start bi	uilding the plan.				
	Model Portfolios Portfolios prebuilt by a firm or you.	Lists Lists created by a firm or you. This plan type will be available soon.	Client Portfolios Portfolios you have previously used for your client: This plan type will be available soon.	Saved Searches Searches created by a firm or you. This plan type will be available soon.	Custom Portfolios Create a portfolio using a universe, lists, prebuilt portfolios. This plan type will be available soon.		Select this option.
					Continue	o Select Investments	

- 4. In the Search by Name field, type Recommended Investments.
- 5. In the Recommended Investments box, click Select.

Dashboard	Build Plan Summary and Report	Close
	Choose Option Select Investments Allocate Portfolio	
select a model portfo	lio that best aligns with Chris and Nicole's target asset al	location
Q recommended		
Recommended Investments	Recommended Model	
Deviation from Target % US Stocis Non US Stocis Bonds Cash Other -56% 0	Deviation from Target %           US Stocks           Non US Stocks           Bonds           Cash           Other           50           Estect           I	Click this but
Back		Continue to Allocate Portfolio

6. On the bottom right-hand corner of the page, click **Continue to Allocate Portfolio.** 

On this page, adjustments can be made to the strategy to meet the target asset allocation. Note the Recommended Investments model you created closely mirrors the target asset allocation.

## Exercise 16: Review Allocate Portfolio page

	Choose Option	Select Investments	Allocate Portfolio					
Good Plan Enter the allocations for th	e investments yo	u want to use fo			ortfolio			
Portfolio Allocation			Deviation from Ta					
Recommended Investments GB				Current Target				Compare
Name	Asset Breakdown %	Weight % 🗸	US Stocks	67.06 68.00				allocations
Total Assets Funding This Portfolio		100.00	Non US Stocks					anooutiono
Over/Under Allocated		0.00	Bonds	19.52 15.00				
American Century Ultra® R		30.00 ×	Cash	0.52 0.00				
Vanguard Selected Value Inv		20.00 ×	Other	0.13 0.00				
Vanguard Total Stock Mkt Idx Inv		15.00 ×			-50%	0	50	
iShares MSCI EAFE Growth ETF		10.00 ×						
T. Rowe Price Tax-Free High Yield		10.00 ×						
Dodge & Cox Income		5.00 ×						
Vanguard Short-Term Federal Inv		5.00 ×						
DFA US Small Cap Value I		5.00 ×						
Q. Search by name, ISIN or ticker								

On the bottom right-hand corner of the page, click Continue to Summary and Report.

The final investment report shows the target allocation and target funding, along with an assessment of the current versus proposed portfolios in relation to the target allocation. A Target Portfolio Risk score is defined for the goal, and the current investments assigned to the goal receive a Risk Score (Current Portfolio Risk) as well as the proposed portfolio (Proposed Portfolio Risk), making it straightforward to demonstrate the proposed portfolio is better aligned to the Habas's needs for the goal.

To generate a Client Report, on the bottom-right corner of the screen, click **Generate Report**. In the text box, click **Save**. The report opens in a separate browser tab.

## Exercise 17: Generate an Investment Plan

- <u>`_'</u> Chris & Ni	cole's Retirement					ojected Amount Desire 66,673 / Year \$180,		
Target Risk	Target Asse	et Allocation %		Target Fund	ing for This Goal §			
Moderately Aggressive		• US Stocks		68.00 Total	715,993			
Target 4.0		<ul> <li>Non US St</li> </ul>	ocks	17.00 Current Account	t 265,993			
		• Bonds		15.00 Nicole's 401(k)	250,000			
		• Cash		0.00 Chris' 401(k)	200,000	0% 150.000		
		o Other		0.00		0% 150,000	300,000	
Current Investment	Plan		<u></u>	Proposed Investment Plan				Compare the current and propos
								investment plans h
Projected Amo \$141,519 / Yea				Projected Amount \$162,001 / Year				investment plans in
s141,519 / Yea	r ortfolio Risk				_			investment plans i
<sup>7999</sup> S141,519 / Yea farget vs. Current P Current 1.116/2993324	r rortfolio Risk s997222 2 3	Target 4		Target vs. Proposed Portfol	3	posed <b>4.51385072111</b> 5 Target 4		
<sup>7555</sup> S141,519 / Yea arget vs. Current P Current 1.1162993324	r ortfolio Risk 999722 2 3 nd to the following risk levels	5 Target 4 1 Conservative, 2 Moderately Cor	servative, 3	90% \$162,001 / Year	3	Target 4		
2996) \$141,519 / Yea arget vs. Current P Current 1.1162993324 1 he numbers above correspo foderatel, 4 Moderately Agg	r ortfolio Risk		senative, 3	Target vs. Proposed Portfol	3	Target 4		
Stát, 519 / Yea arget vs. Current P Current 1.1162993324 1 he numbers above correspon todaras. 4 Moderaniy Agg Deviation from Targ	r ortfolio Risk		teenative, 3	Stá2,001 / Vear     Target vs. Proposed Portfol     1 2     The numbers above correspond to the fi Moderate, 4 Moderately Aggressive, an	3	Target 4		
Stát, 519 / Vea arget vs. Current P Current 1.1162803324 1 he number above correspondence tocorara. 4 Moderately Agg Deviation from Targ asst Curr IS Stocks	r cottfolio Risk scozzz 2 3 rd to the following risk levels est % set %		terrative, 3	Stá2,001 / Vear     Target vs. Proposed Portfol    2     The numbers above correspont to the fi Moderate, 4 Moderately Aggressive, an     Deviation from Target %     Assat Corrent %     US Stocks 67.06	3 colouving risk levels: 1 Cons d S Aggressive.	Target 4		
2009 S141,519 / Vea arget vs. Current P Current 1.115/2693324 1 he numbers above correspo decessors. 4 Modessate/ Agg Deviation from Targ uses Curr JS Stocks ion US Stocks	r ortfolio Risk  555222 2 3 white following risk levels maxime, and S Aggressive. et 96 white Tangent % 43.28 68.00 0.27 17.00		ternative, 3	Sté2,001 / Vear     Target vs. Proposed Portfol         1 2         Te number above correspond to the fi         Moderate, 4 Moderately Aggregate, an         Deviation from Target %         Asset Current %         US Stocks 7,06         Non US Stocks 12,77	3 Silowing rek lewels: 1 Cons d 6 Aggressive. Target % 68.00 17.00	Target 4		
Toby S141,513 / Vea arget vs. Current P Current 1.1162993324 1 he numbers above correspon tocorrate. 4 Move correspon beviation from Targ asset Curr IS Stocis conds	r ortfolio Risk 500222 2 3 md to the following risk levels search, and 5 Aggressive. et % 43.28 68.00 0.27 17.00 49.87 15.00		terrative, 3	Stocks 1952     Stocks 1952     Stocks 1952     Stocks 1952     Stocks 1952     Stocks 1952	9 300xHog rask levels: 1 Conc d 5 Aggressive. Target % 68.00 17.00 15.00	Target 4		
Tors Statistic / Yea arget vs. Current P Current 1.1162603324 1 he number above correspon to focease. 4 Moderately Agg Deviation from Targ asset Curr US Stocks londs Lash	r ortfolio Risk 500222 2 3 nd to the following risk levels et % 43.28 88.00 0.27 17.00 49.47 15.00 5.88 0.00		ternative, 3	Stá2,001 / Vear     Target vs. Proposed Portfol     1 2     The numbers above convegond to the fi Moderate, 4 Moderately Aggressive, an     Deviation from Target %     Asset Current %     US Stocks 67.06     Non US Stocks 12.77     Bonds 19.52     Cash 0.52	3 clowing risk levels: 1 Cont of Aggressive. Target % 68.00 17.00 15.00 0.00	Target 4		
Tors Statistic / Yea arget vs. Current P Current 1.1162603324 1 he number above correspon to focease. 4 Moderately Agg Deviation from Targ asset Curr US Stocks londs Lash	r ortfolio Risk		ternative, 3	Stocks 1952     Stocks 1952     Stocks 1952     Stocks 1952     Stocks 1952     Stocks 1952	9 300xHog rask levels: 1 Conc d 5 Aggressive. Target % 68.00 17.00 15.00	Target 4		
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To print or download this report, use the **icons** on the top-right corner of the screen.



The Client dashboard stores all saved Goal Plans for the Habas. In this exercise, you will prepare a Goal Plan Summary report to share with the Habas.

To create a Goal Plan Summary, do the following:

1. From the Dashboard, in the Haba Family Goal Plan, click **View Goal Plan Summary.** The Summary and Report page opens.

Exercise 18: Create a Goal Plan Summary report

Here are the plans yo	u've cr	eated. You can select t	the on	e that	
you want to review or					
Goal Plan	-	Haba Family Goal Plan	:		
Goals		Goals			
🕁 Chris & Nicole's Retirement		🗠 Retirement			
💥 Visit Family Internationally		💥 Travel			
View Goal Plan Summary	-	View Goal Plan Summary			Click this bu
	_				

 From the Summary and Report page, on the bottom-right corner of the screen, click Generate Report. In the text box, click Generate Report. The report opens in a separate browser tab. Each goal is outlined on a separate page.

Here's the plan that you and Chris and Nicole agreed was the best option to a their goals. Take a look at the changes, and how they affect the likelihood of achieving those goals.	chieve
1 Edited Amount Desired Amount Create Investm	ient Plan
Plan Changes Initial Plan Pr	roposed Plan
Retirement Age 65 / 62	68 / 65
Withdrawal Start—End Year 2037 — 2065 204	40 - 2065
Asset Allocation Moderate Moderate	Aggressive
Chris' 401(k): Pre-tax contributions \$10,000/ Year \$12	2,000/ Year
Nicole's 401(k): Pre-tax contributions \$10,000/ Year \$12	2,000/ Year
2 Signature 2 Visit Family Internationally	nent Plan
Plan Changes Initial Plan Pr	roposed Plan
Withdrawal Start—End Year 2037 — 2047 203	39 — 2049

3. To print or download this report, use the **icons** on the top-right corner of the screen.

3a0f 1/6	<b>— 66% +</b>	C 🔊		<b>±</b>	ē	:	Use these icons to download or print.
	Freecal Planeng Date could \$20.05.3021 [Pagend for Java Sant Investment Plan Summary Re Chris & Nicole's Retirement	port	Thijstoid Ansant Davind Ansant S105,673 / Year S103,000 /			Î	
	Furper Asset Ablacetion Asset Case On the Standard On	5. Tatal 66.00 Current Acces 17.00 Necesirs 401(6) 15.00 Christ 401(6) 0.00	250,000 200,000 0	265,993			

Once generated, the Goal Plan Summary automatically saves within the Reports page in Morningstar Office Web. To locate the Habas's saved summary, do the following:

1. From the **Menu**, select **Reporting** > **Reports**. The Reports page opens.

Exercise 19: Locate the Habas's Goal Plan Summary in Morningstar Office Web.

≡ Home		
Home >	•	
EXPLORE Morningstar Research	$M \cap RNINGSTAR Office $	
Markets	Search for Clients, Securities, Reports and Research	
CLIENT MANAGEMENT & ANALYSIS		
Clients & Accounts	it Reports	
Prospects		
Billing	tice by starting a spreadsheet report on:	
Redtail CRM	nder Vour practice's overall (L) Upreali	
▼ Reporting Reports	( O ) performance ( ) for all y	Click here to start.
Batch Schedules Presentation Studio	Fr. Create Lists & Screens	

- 2. In the Filter, in the Report Level area, click **Plan**.
- 3. Use the **icons** on the top of the screen to download, publish to the Client Web Portal, Archive, and more.

Reports			Q Sea	arch for Clients, Secu	rities, Reports, ar	<u>9</u> 🖉 🖓 😤	
1 Selected 🖸 🕁 🛱 🛍	$\checkmark$				Filter	Clear All Filters	Use these icons to
Filter Result.					Client Name	A	manage the goal plans summary.
Name Name	Status	Туре	Target	Location	Q Search for Client		pians summary.
🗹 🖹 Chris & Nicole Goal Plan	Ready	Goal Plan	Goal Plan	Reports			
					Date Range		
					MM/DD/YYYY to Mi	W/DD/YYYY	
					Report Level (1/6)		
					Account		
					Client		
					Group		
					V Plan	1	Select this option.
					Model Portfolio		concertante option.
					Practice		