

# Leveraging Goal Bridge to **Create Goal-Based Investment**

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## Leveraging Goal Bridge to Create Goal-Based Investment Plans in Morningstar Office Web

Welcome to Morningstar Goal Bridge, a planning and investment proposal tool designed to combine goal setting and investment planning into a single workflow. In this exercise manual, you will create a Goal Plan for prospects Chris and Nicole Haba. The following topics are covered:

**Overview** 

- Learning about Your Prospects (page 5)
- Establishing the Habas in Morningstar Office Web (page 6)
- ► Initiating a Goal Plan (page 15)
- Completing the Information Section (page 18)
- Establishing Goals (page 34)
- Creating Investment Plans and Goal Plan Summaries (page 45)

#### Learning about Your Prospects

Meet Chris and Nicole Haba. You've learned a lot about them over the course of a few virtual meetings. They are a recently married couple. They love to travel, and they have family scattered across the globe. This is both of their second marriage. Nicole has two grown children from her first marriage.

So far, your working relationship is going well. Using Morningstar Office Web, you've shown the value you can provide helping them build a portfolio aligned with their investment objectives.

Today, you and the Habas are meeting virtually once again to discuss their goals. Using Morningstar Goal Bridge, you and the Habas will work together to create a goal-based investment plan.



Before you begin creating the Habas's investment plan, review the **Exploring Benefits** and features of Morningstar Goal Bridge section of the Goal Bridge user manual.

As you move through the plan, be sure to refer back to the user manual to review guidance on the different steps of the goal plan.

#### Overview

#### Establishing the Habas in Morningstar Office Web

Before creating a Goal Plan, you must first establish the Habas within Morningstar Office Web. Data within the prospect and account profiles automatically push into Goal Plan. So, be sure to enter as much information in this initial step as possible.

In this section, complete the following exercises:

- Create a prospect record (Exercise 1 on page 6)
- Add a member (Exercise 2 on page 8)
- ► Import a quick account, and (Exercise 3 on page 10)
- Create a model portfolio. (Exercise 4 on page 12)

To begin, create a prospect record for the Habas. The demographic data entered here autopopulates the Profile step of the goal plan. In addition to the required fields noted with a red asterisk, be sure to enter the following fields: **Exercise 1: Create a** 

- ► Date of Birth
- ► Desired Retirement Age, and
- ► State of Residence/
  - Note: If you already created a prospect record for the Habas, please edit the prospect profile. Hover the cursor over the Haba record, then click Actions > Prospect > Edit Prospect Profile/Settings. Then use the table in step 2 to update the prospect record.

To create a prospect record, do the following:

1. In the header, click the **Create** icon, then select **Prospect**. The Create Prospect window opens.

	Û	<u>r</u> 0 2	
	Create	^	
	Client		
	Prospect		Click have to begin
O Search for Cliente Securities Benorte and Besearch	Account		Click here to begin.
a search for chemics, securities, ineports, and research	Model Portfolio		
	Custom Benchmark		
ement Reports	List		
	Screen		
ir practice by starting a spreadsheet report on:	Note		
sets under (O) Your practice's overall (+) Unrealized pains & losses performance for all your clients	Batch Schedule		

2. In the Create Prospect box, fill out the following **fields**:

In this field	Enter this data					
Prospect Name	Haba Family					
First Name	Chris					
Last Name	Haba					
Date of Birth	10/12/1972					
Desired Retirement Age	65					
State of Residence	ТХ					

Create Prospect						Cancel Create	
Profile	>					* Require	d
Settings		Prospect Name* Haba Family					1
		PRIMARY MEMBER					<b>1</b>
		First Name* Chris		Last Name* Haba			1
		Social Security Number	Date of Birth 10/12/1972	Client Age 48		Desired Retirement Age 65	Enter all required fields.
		Address 1		Address 2			
		Address 3		City	State TX	Zip Code	
		E-mail		Home Phone		Work Phone	
		Review Date					
		MM/DD/YYYY					

3. Click **Create**. The Create Prospect window closes.

To include Nicole in the plan, she must be added as a member of the prospect record.

Note: If you already added Nicole as a member of the Habas Family record, please edit the member profile. Hover the cursor over the Haba record, then click Actions > Member > Nicole Haba > Edit Profile. Then use the table in step 2 to update the member record.

### Exercise 2: Add Nicole to the Haba Family record

#### Do the following:

1. Hover the cursor over the Haba Family row, click the Action icon, then select Members > Create Member. The Create Member window opens.

	Menu Prospects	3				
All F	Prospects $\vee$					
(V	ा 🚺 ्रि Change Pi	rospect/Account Settings	🔄 🖸 Export All			
	Name		Market Value (USD)	Market Value Date	Prospect/Account Type	
	Haba Family	0	- (	_	Prospects	
	Sam Wishneff		0.00	576	Prospects	
	Suh Family	Actions		10/09/2019	Prospects	
	Wendy Eide	Prospect	>	10/09/2019	Prospects	
		Members	>			
		Client Web Portal	>			Select these options
		Convert to Client				
		Create New Account				
		Generate Report				
		Convert to CRM				

Menu Prospects					
All Prospects $\vee$					
🗸 0 🚺 🖏 Change Pi	rospect/Account Settings	🖄 Export All			
Name Name		Market Value (USD)	Market Value Date	Prospect/Account Type	1
🗌 🕨 Haba Family	$\odot$	<u></u> )	_	Prospects	
Sam Wishneff		0.00	_	Prospects	
Suh Family	Members		10/09/2019	Prospects	
Wendy Eide	Q. Type to Search		10/09/2019	Prospects	
	+ Create Member				
	Chris Haba	PRIMARY >			Select this opt

2. In the Edit Member box, fill out the following **fields**:

In this field	Enter this data
First Name	Nicole
Last Name	Haba
Date of Birth	10/24/1975
Desired Retirement Age	62
State of Residence	TX
Relationship	Spouse

Edit Member - Haba Family	1			(Cancel) Sa	ave		
Member First Name* Nicole		Member Last Name* Haba	Member Last Name* Haba				
Social Security Number	Date of Birth 10/24/1975	Client Age 45		Desired Retirement Age 62			
Address 1		Address 2			Enter all required		
Address 3		City	State TX	Zip Code			
E-mail		Home Phone		Work Phone			
Relationship* Spouse	V						

3. Click **Create**.

Prior to today's meeting, the Habas provided you with a current account statement. In this exercise, use the import tool to create a quick account based on their current holdings and market value. This account will be used to fund goals within the goal plan. Exercise 3: Import a quick account

Do the following:

1. From the **Menu**, select **Import**. The Import page opens.

☞ Note: Click here to download the Microsoft Excel file to import.

Home	
Home >	
EXPLORE	
Morningstar Research	
Markets	Search for Clients, Securities, Reports and Research
CLIENT MANAGEMENT & ANALYSIS	
Clients & Accounts	Reports
Prospects	
Billing	e by starting a spreadsheet report on:
Redtail CRM	er Your practice's overall (+) Unrealiz
► Reporting	( ) performance // for all y
PRACTICE MANAGEMENT	
► Workspace	
Integrations	Lists & Screens
Import	Market Value Name Tyte Click here to begin
Securities	\$5.348.030.78 toot list

2. **Drag-and-drop** the **GoalBridgeAccount.xlxs** file to the Upload File banner. The File Type box opens.

Import		Q Search for Cl	ients, Securities, Reports,	ar 🤎 🖉 ?	
	Drag and drop a	an .xlsx or .xls file here to import i lists or quick accounts <b>1 Upload File</b>	nvestment		Drag-and-drop the Excel file here.
	На	ow should I format my file			
Imports to Complete					
You have 3 pending imports.	Select a file below to complete the	e process, or delete ones you don	't need.		
File Name	File Type	# of Rows	# of Errors	Created Date	
InvestmentListSample.xls	Investment List	8	0	6/29/2020 4:24:59 PM	
InvestmentListSample.xls	Investment List	8	0	6/29/2020 4:20:37 PM	
conservative.xlsx	Investment List	6	0	3/6/2019 8:36:45 AM	

3. From the **drop-down** menu, select **Quick Account**, then click **Confirm**. The Import panel opens.

lists or quick accounts	nent	
How should I format my file ⑦		
GoalBridgeAccount.xlsx		
Confirm the file type below to start importing your data.	-	
		Select this option
Quick Account V		

4. In the Import panel, validate the label in each header matches the content in its column, then click **Process File**. A red warning symbol appears.

Import												×	1
File Name: GoalBridgeAccount.xlsx													1
Settings	As of Date	V	Client Name	V	Account Number	V	Account Name	V	Ticker	V	Market Value		
Improve the accuracy of your import by setting the criteria below.													Review these headers.
Does your file have a header row?	AsOfDate		Client Name		Account Number		Account Name		Ticker		Market Value		
First Row V	1/31/21		Haba Family		Account1		Current Account		DODIX		80.000.00		
	1/31/21		Haba Family		Account1		Current Account		AGG		80,000.00		
What currency()es) do you prefer?	1/31/21		Haba Family		Account1		Current Account		IVW .		80,000.00		
Q. Search for Currency	1/31/21		Haba Family		Account1		Current Account		IJH		80.000.00		
	1/31/21		Haba Family		Account1		Current Account		TPINK		40,000.00		
	1/21/21		Maha Family		Account1		Current Associat		neeuw		40.000.00		OP LATE LAN
What exchange(s) do you prefer?													Click this button.
Q, Search for Exchange											Process Fil	le	
VALUE X VALAE X ALEVO X													
ANTS A ANAS A ANAD A													

- 5. In the **Account Name** column, in the first row, select **Current Account**. The Create New Account box opens.
  - Note: If you previously created an account for the Habas, the Match Account box opens. Click Current Account.

Import					$\times$
le Name: GoalBridgeAccount.xlsx Saved					
itings	As of Date V	Client Name 🗸 🗸	Account Number		$\vee$
ve the accuracy of your import by setting iteria below.	AsOfDate	Client Name	Account Number	Account Name	
your file have a header row?	2021-01-31 2021-01-31	Haba Family Haba Formit	Account1	Current Account	
at currency(ies) do you prefer?	<ul> <li>△ 2021-01-31</li> <li>△ 2021-01-31</li> </ul>	Haba F Match Account Haba F			
	<ul> <li>△ 2021-01-31</li> <li>△ 2021-01-31</li> </ul>	Haba F + Create New Account Haba F			
exchange(s) do you prefer? Search for Exchange			No Results		
YS × XNAS × AMXO ×					
te Format YYY-MM-DD	Total Rows: 6 🔺 6 errors		(	Delete File Impo	rt Data
ditional Options					

#### 6. Click **Create**.

Import					$\times$
File Name: GoalBridgeAccount.xlsx Saved					
iettings	As of Date 🗸 🗸	Client Name 🗸 🗸	Account Number		$\vee$
rove the accuracy of your import by setting criteria below.	AsOfDate	Client Name	Account Number	Account Name	-
es your file have a header row?	△ 2021-01-31	Haba Family	Account1	Current Account	
	2021-01-31	Haba Free in .	A	0	
at currency(ies) do you prefer?	2021-01-31	Haba F	count		
Search for Durrency	2021-01-31	Haba F	oount		
	2021-01-31	Haba F Account Name		Type	
	A 2021-01-31	Haba F Current Account		Taxable V	
exchange(s) do you prefer?					
Search for Exchange				Create	-
VYS × XNAS × AMXO ×					
le Format					
	lotal Hows: 6 🔺 6 errors		(	Uelete Hile	ata
ditional Ontions					

7. Click Import Data. The Habas's account is now available within the Prospects page.

The final step before initiating the goal plan is to create a model portfolio with your preferred holdings. This model portfolio is used to create an investment plan for each goal.

Exercise 4: Create a model portfolio

Note: If you already created the Recommended Portfolio in a previous class, skip this exercise and move on to Exercise 5 on page 15.

To create a model portfolio to fund the plan, do the following:

1. On the header, click the **Create** icon, then select **Model Portfolio**. The Create a Model Portfolio box opens.

	¢ <mark>ľ</mark> ⊘&	
	Create	
	Client	
	Prospect	
O Search for Pliante Segurities Based and Basedreh	Account	
A search for clients, securities, heports, and hesearch	Model Portfolio	
	Custom Benchmark Click here to	begin.
ement Reports	List	
	Screen	
ir practice by starting a spreadsheet report on:	Note	
ssets under ement O' Your practice's overall of the source of the set of the	Batch Schedule	

2. In the **Model Portfolio Name** field, type **Recommended Investments**, then click **Next**. The Creating: Recommended Investments box opens.

Create a Model Portfolio	Cancel Next	
You can always change these details later in Settings.	*Required	
Model Portfolio Name*		
Recommended Investments	).	Enter a name for the
Benchmark*		model portiono nere.
Morningstar Mod Tgt Risk TR USD	Q	

- 3. Click the Add Holdings button. The Add Holdings menu opens.
- 4. In the Add Holdings field, type AULRX, then click the suggestion. The fund is added.

Creating	Creating: Recommended Investm 🎲						e	Close	
Choose hold + Add H	ings for this model portfolio, then set your	allocations by either en	tering the weight	ts or using Set Equ	al Weight.			Calculate	-
0/0   🔟	Add Holdings				lescaled)	V			
Name	Q Aulrx			×	Bond	Cash	Other	Not Classified	Enter a security
Morni	MORNINGSTAR SECURITIES				0.00	0.00	0.00	-	identifier into this field
Edite: Unallo	Name	Identifier	Туре	Exchange	0.00	100.00	0.00	0.00	
	American Century Ultra® R	AULRX	Open-En	NASDAQ					

- 5. **Click away** from the Add Holdings menu.
- 6. In the Weight % column, type **30**, then click away.

Cre	reating: Recommended Invest 😳								Close	
Choo	se holdings for this model portfolio, then set yo	ur allocations	s by either ente	ering the weights	or using Set Ed	qual Weight.				
(+	Add Holdings Set Equal Weight								Calculate	
0/1	🔟 Delete 🛛 🖉 Clear Weight 🛛 🛃 Export			Column Set: Ass	et Allocation (L	ong Rescaled)	V			
	Name	Weight %	Ticker	US Stock	Non-US Stock	Bond	Cash	Other	Not Classified	
	Morningstar US Market TR USD		MSTART	98.68	1.32	0.00	0.00	0.00		
	Edited	100.00		_		100	_	-	_	Enter a weight% here
	Unallocated Cash	70.00	<b>SCASHEQS</b>	-	-	-	-		-	Enter a weight/o here.
	1 American Century Ultra® R	30.00	AULRX	96.14	3.66	0.00	0.20	0.00	_	

7. Repeat **steps 3 – 6** to add holdings as outlined in the following table:

Ticker	Weight %
VASVX	20
VTSMX	15
EFG	10
PRFHX	10
DFSVX	5
DODIX	5
VSGBX	5

Edi	ting: Recommended Investm.		(	Save As	) Sav	e ) (	Close			
Choo	se holdings for this model portfolio, then se	t your allocation:	s by either ente	ering the weights	or using Set E	qual Weight.				
(+	- Add Holdings Set Equal Weight	)							Calculate	
0/8	🛅 Delete 🛛 🖉 Clear Weight 🛛 🗹 Ex	port		Column Set: Asse	et Allocation (L	ong Rescaled)	$\vee$			
	Name	Weight %	Ticker	US Stock	Non-US Stock	Bond	Cash	Other	Not Classified	
	Morningstar US Market TR USD	_	MSTART	98.68	1.32	0.00	0.00	0.00	-	
	Existing	-	100	67.06	12.77	19.51	0.52	0.13	-	
	Edited	100.00	-	67.06	12.77	19.51	0.52	0.13		
	Unallocated Cash	0.00	<b>SCASHEQS</b>	ie <u>-</u> N	<u> 1</u> 2	20 <u>-1</u> 2	<u> </u>			
	1 American Century Ultra® R	30.00	AULRX	96.14	3.66	0.00	0.20	0.00	100	<b>F 1 1 1 1</b>
	2 Vanguard Selected Value Inv	20.00	VASVX	92.08	7.82	0.00	0.10	0.00	_	Enter weight
	3 Vanguard Total Stock Mkt Idx Inv	15.00	VTSMX	99.05	0.92	0.00	0.03	0.00	-	percentages
	4 iShares MSCI EAFE Growth ETF	10.00	EFG	1.13	98.49	0.00	0.38	0.00	_	in this column.
	5 T. Rowe Price Tax-Free High Yield	10.00	PRFHX	0.01	0.00	99.89	0.10	0.00	-	
	6 DFA US Small Cap Value I	5.00	DFSVX	96.63	2.46	0.00	0.72	0.19	-	
	7 Dodge & Cox Income	5.00	DODIX	0.00	0.00	90.52	7.06	2.42	-	
	8 Vanguard Short-Term Federal Inv	5.00	VSGBX	0.00	0.00	100.00	0.00	0.00	100	

8. Click Save, then click Close.

#### **Initiating a Goal Plan**

You have established the Habas as a prospect, added a current account, and created a model containing recommended investments. Now you are ready to create the Goal Plan from Morningstar Office Web.

In this section, complete the following exercises:

- ► Launch Goal Bridge from Morningstar Office Web, and (Exercise 5 on page 15), and
- Create a new Goal Plan. (Exercise 6 on page 17)

Goal Bridge is launched from a client or prospect record. Once launched, Goal Bridge opens in a separate browser tab.

To open Goal Bridge, do the following:

1. From the Menu, select Prospects. The Prospects page opens.

E Home		
Home >		
EXPLORE		
Morningstar Research		
Markets	Search for Clients, Securities, Reports and Research	
CLIENT MANAGEMENT & ANALYSIS		
Clients & Accounts	Reports	
Prospects		Click here to begin.
Billing	e by starting a spreadsheet report on:	
Redtail CRM	er Your practice's overall	
► Reporting	( O ) performance	

**Exercise 5: Launch** 

Morningstar Office Web

**Goal Bridge from** 

- 2. Hover the cursor over the Haba Family record. The Action icon appears.
- 3. From the **Actions** drop-down menu, select **Create/Edit Plan**. Goal Bridge opens in a separate browser tab.



**Exercise 6: Create** 

a Goal Plan

Goal Bridge opens on the client dashboard. Within this dashboard, you find any previously created plans, as well as the option to create new plans.

To create a new plan for the Habas, do the following:

1. On the Goal Bridge client dashboard, in the **Goal Bridge & Investment Plan** box, type **Haba Family Goal Plan**.

	Close	
Chrise and Nicole You can use this dashboard to manage your client want to create.	t's plans. To get started, select the type of plan you	
Goal Plan & Investment Plan With this plan you can: Choose goals that matter to the client Seet: Investments and assign allocations Align the proposed portfolio to the client's risk tolerance	Investment Plan Only With this plan you can: Select investments and assign allocations Align the proposed portfolio to the client's risk tolerance Build portfolio by selecting and allocating investments	
Haba Family Goal Plan	This plan type will be analiable soon.	Select this butto
Enter a name for the goal plan here.		]

2. Click Create Plan. The Information section of the Goal Plan opens.

The Information section captures important client data necessary to inform the plan. Overview This includes retirement age, life expectancy, income, risk tolerance, and more. The Information section includes the following steps:

- 1. Profile
- 2. Incomes
- 3. Accounts, and
- 4. Questionnaire.
  - Pote: Click here to access instructions on the Information section in the user manual.

In this section, complete the following steps:

- Edit the Profile (Exercise 7 on page 18)
- Enter Income Sources (Exercise 8 on page 19)
- Add Retirement Accounts (Exercise 9 on page 27)
- Add Contribution Amounts, and (Exercise 10 on page 30)
- ► Complete the Risk Questionnaire. (Exercise 11 on page 31)

Many of the fields entered in the prospect profile automatically push through to Goal Bridge. To include additional information, do the following:

#### **Exercise 7: Edit** the Profile

- 1. In the Client Profile, from the **Gender** drop-down menu, select **Male** (first plan only).
- 2. In the Life Expectancy text box, type 90.
- 3. In the Partner/Spouse Profile, from the **Gender** drop-down menu, select **Female**.
- 4. In the Life Expectancy text box, type 90.





5. On the bottom-right corner of the screen, click **Continue to Incomes**. The Income page opens.

Next, enter the following income sources for the Habas:

- ► Employer income for Chris & Nicole, and
- ► Social Security for Chris & Nicole.

To add Chris's employer income, do the following:

1. From the **Add Income** drop-down menu, select **Full-time Job**. The Full-time Job box opens.

Information Goals	Summary and Report	
Profile   Incomes	Accounts Questionnaire	
No income information has I In order to continue, add at least one	been entered for the Goal Plan income that can be used to fund goals. come v self-employment Full-time Job Part-time Job Social Security Pension Income on PHYSICAL ASSETS Rental Income Royalties	Select this option.

2. In the Owner field, confirm Chris Haba is selected.

Exercise 8: Enter Income Sources

Enter data into these fields.

3. In the income entry box, enter the following:

In this field	Enter this data
Income Name	Chris's Employer Income
Annual Salary	\$100,000
Income Growth Rate	2.5%

	Information Goals	Summary and Report	Close
	Profile   Incomes	Accounts Questionnaire	
an			
hter all Chris and Nic	ole's sources of income	to get a better sense of their cash flo	W.
dd Income V			
		Income Over Time	
rned Income		income over time	Settings 🗸
Chris' Employer I	_	Chris' Employer Income	
Full-time Job		\$200,000	
* Required fields			
Income Name *		150,000	
Chris' Employer Income			
Owner *		100,000	
Chris Haba	V		
Annual Salary *			
\$100,000		50,000	
2.50%			
	End Year *	2021 2025 2029 2	033 2037
Start Year *		Client Retirement Year: 2037	
Current Year: 2021 (age 49)	Retirement Year: 2037 (age 65) 🗸 🗸	Desteas Retisement Vess 2027	

To add Nicole's employer income, do the following

1. From the **Add Income** drop-down menu, select **Full-time Job**. A second box opens.



2. In the Owner field, confirm Nicole Haba is selected.

Enter data into these fields.

3. In the income entry box, enter the following:

In this field	Enter this data			
Income Name	Nicole's Employer Income			
Annual Salary	\$120,000			
Income Growth Rate	2.5%			

ian II OL II II II II		53   ACC				0	
nter all Chris and Nico Add Income 🗸	ple's sources of incor	me to	get a better se	ense of	their cash	tiow.	
arned Income			Income Over Time				Settings ∨
Chris' Employer I Full-time Job	Income Amount Start—End Year \$100,000 / Year 2021-2037		Chris' Employer Income \$400,000	Nicole's E	mployer Income		
Nicole's Employ     Full-time Job	បី	1	300,000			Ш	
* Required fields Income Name *			200,000				
Owner * Nicole Haba	X	<u>_</u>	100,000				
Annual Salary * \$120,000			0 2021	2025	2029	2033	2037
Income Growth Rate		-		Client Reti Partner Re	rement Year: 2037 tirement Year: 2037		
Start Year * Current Year: 2021 (age 46)	End Year * Retirement Year: 2037 (age 62)	<u> </u>					

To add Chris's Social Security income, do the following:

1. From the Add Income drop-down menu, select Social Security. A third box opens.



2. In the Owner box, confirm Chris Haba is selected.

3. In the income entry box, enter the following:

In this field	Enter or select this data			
Income Name	Chris's Social Security			
Social Security Benefit Age	65			
Social Security Benefit	Projected Benefit Amount			



To add Nicole's Social Security income, do the following:

1. From the Add Income drop-down menu, select Social Security.



2. In the Owner field, confirm Nicole Haba is selected.

3. In the income entry box, enter the following:

In this field	Enter or select this data			
Income Name	Nicole's Social Security			
Social Security Benefit Age	68			
Social Security Benefit	Projected Benefit Amount			

• Required fields Income Name * Notel's Social Security Owner * Notele Haba Social Security Benefit Start Age * Ov Yew projected benefit based on election age Be Social Security Benefit Amount Monthly * Annual Social Security COLA 0 000 200 <	Critis Employer income Vicole 2 Employer in S400.000	ncome Crinis Social Securit
68	200,000 100,000	
Social Security Benefit * C Estimated Benefit Amount Monthly * Social Security COLA 0 00%		2043 2057 Enter benefit age here.
S0.00 S0 Social Security COLA 0.00%	Client Retirement Y Partner Retirement	zer: 2037 Keen: 2037
Social Security COLA 0.00%	\$0	
0.00%		
Projected Benefit Amount Monthly Annual Select this opti Then enter amount Then enter amount	Annual Stat 479	Select this option. Then enter amounts.
Eligible for Spousal Benefits	10 , 52 0 13	

4. On the bottom-right corner of the screen, click **Continue to Accounts**. The Accounts page opens.

**Exercise 9: Enter** 

**Retirement Income** 

Once all income sources are added, the next step is to add additional accounts to help fund the goal plan. In this exercise, you will add 401(k) plans for Chris and Nicole.

To add Chris's retirement account, do the following:

1. From the Add Accounts drop-down menu, select 401(k). A box opens.



2. In the Owner field, confirm Chris Haba is selected.

3. In the account entry box, enter the following:

In this field	Enter or select this data
Account Name	Chris's 401(k)
Account Value	\$200,000
Managed	Check the box
Pre-tax Contribution	10%
Employer Contribution — Matches	75% of the first 10%



To add Nicole's Retirement Account, do the following:

- 1. From the Add Accounts drop-down menu, select 401(k). A second box opens.
- 2. In the Owner field, confirm Nicole Haba is selected.
- 3. In the account entry box, enter the following:

In this field	Enter or select this data			
Account Name	Nicole's 401(k)			
Owner	Nicole Haba			
Account Value	\$250,000			
Managed	Check the box			
Pre-tax Contribution	10%			
Employer Contribution $-0\%$ regardless of the employee contribution	7%			



In addition to adding additional accounts, you must also add a contribution amount for the Habas's Current Account.

To add account contributions, do the following:

- 1. Click the **caret** to the left of the Current Account. The account entry box expands.
- 2. Check the **Managed** box.
- 3. In the **Post-Tax Contribution** text box, type **\$10,000**.

Exercise 10: Enter a contribution amount for the Habas's Current Account

Profie   Incomes Goal Plan Enter the amount Chris and Nicole contribute (Add Accounts ♥) (Sine Account Values)	Accounts   Questionnaire	
Pre-tax Assets	Annual Contributions Settings V	
Chris' 401(k) Managed Account Value Contribution Amount 401(k) 200.000 \$17,500.00 / Year 100	Chris' 401(k) Alicole's 401(k) Current Account \$70,000	
Nicole's 401(k) Menaged Account Value Contribution Amount 401(k) S250.000 S17.000.00 / Year		
Post-tax Assets	35.000	
Post-tax Contribution	Client Retirement Year: 2037	
\$10,000/year	Patinei neurement teat. 2037	
Start Year *         End Year *           Current Year: 2021 (age 49)         V         Retirement Year: 2037 (age 65)         V		Enter an amount here.
Asset Allocation (b) View details		
Back	Continue to Questionnaire	

4. On the bottom-right corner of the screen, click **Continue to Questionnaire**. The Questionnaire page opens.

The final step within the Information section is to complete the FinaMetrica risk tolerance questionnaire. Once the questionnaire is filled out, FinaMetrica autogenerates a risk tolerance score. This score is considered alongside the time horizon when establishing goals to produce a suggested investment profile and target asset allocation for each goal.

### Exercise 11: Complete the Questionnaire

The questionnaire includes 10 questions designed to be answered with clients. Answer the questionnaire for the Habas according to the following table:

For this question	Select this answer
<ol> <li>Compared to others, how do you rate your willingness to take financial risks?</li> </ol>	Average risk taker.
2. How easily do you adapt when things go wrong financially?	Somewhat easily.
3. When you think of the word "risk" in a financial context, which of the following words comes to mind first?	Opportunity.
4. When faced with a major financial decision, are you more concerned about the possible losses or the possible gains?	Usually the possible gains.
5. What degree of risk are you currently prepared to take with your financial decisions?	Medium.
6. Suppose five years ago you bought stock in a highly regarded company. That same year, the company experienced a severe decline in sales due to poor management. The price of the stock dropped drastically and you sold at a substantial loss.	Not sure.
The company has been restructured under new management and most experts now expect it to produce better than average returns. Given your bad past experience with this company, would you buy stock now?	
7. Investments can go up or down in value and experts often say you should be prepared to weather a downturn. By how much could the total value of all your investments go down before you would begin to feel uncomfortable?	33%.

For this question	Select this answer
8. Most investment portfolios have a mix of investments - some of the investments may have high expected returns but with high risk, some may have medium expected returns and medium risk, and some may be low-risk/low-return. (For example, stocks and real estate would be high-risk/high-return whereas cash and CDs (certificates of deposit) would be low-risk/low-return.)	Portfolio 5.
Which mix of investments do you find most appealing? Would you prefer all low-risk/low-return, all high-risk/high-return, or somewhere in between?	
9. With some types of investment, such as cash and CDs (certificates of deposit), the value of the investment is fixed. However, inflation will cause the purchasing power of this value to decrease.	Somewhat more important the value doesn't fall.
With other types of investment, such as stocks and real estate, the value is not fixed. It will vary. In the short term it may even fall below the purchase price. However, over the long term, the value of the stocks and real estate should certainly increase by more than the rate of inflation.	
With this in mind, which is more important to you - that the value of your investments does not fall or that it retains its purchasing power?	
10. Think of the average rate of return you would expect to earn on an investment portfolio over the next ten years. How does this compare with what you think you would earn if you invested the money in one-year CDs (certificates of deposit)?	About 3 times the rate of a CD.



On the bottom-right corner of the screen, click **Continue to Goals**. The Select Goals page opens.

#### **Establishing Goals**

Now that the Habas's information has been added and their risk tolerance has been determined, work together to set goals. Once goals are selected, you will use the accounts added in the previous section to fund the goals. Last, you will create a proposed plan for each goal for the Habas.

Overview

Pote: Click here to access the Goals section of the user manual.

In this section, complete the following exercises:

- ► Select and customize goals (Exercise 12 on page 34)
- ► Fund each goal, and (Exercise 13 on page 37)
- Create a proposed plan for each goal. (Exercise 14 on page 40).

In working with the Habas, you've learned retiring comfortably is important to them. They also enjoy traveling internationally to visit family. In this exercise, you will select and customize the following goals:

Exercise 12: Select and customize goals

- Retirement, and
- ► Long-term travel budget.

To add a Retirement goal, do the following:

1. **Click-and-drag** the **Retirement** goal from the List of possible goals area to the Prioritized goals area. The Retirement box opens.

Dashboard				Informati	ion Goals Sum	nmary and Report			Close	
				Select Goals	Fund Goals	is Explo	e Plans			
Gool Plan Select the the goals	e goals t based c	hat Chri In how i	is and Ni mportan	icole want to t they are.	o focus on	n and add a	dditional detail	s for each. Then, order		
List of possible	e goals			Pri	oritized goals					
<u>-ò-</u> Retirement	Education	Home Down Payment	Emergency Fund	F	- <u>-'d'-</u> Retirement		Untitled			Click and drag goals here.
Credit Card Debt	ि Car	Wedding	Gift							
Travel In	Home	Y Provide Care	Major Purchase							
Add a Custom Goal	ore than one goa	l of the same typ	e							

Enter data into these fields.

2. In the goal entry box, enter the following:

In this field	Enter or select this data
Goal Name	Chris & Nicole's Retirement
Desired Amount	\$180,000
Withdrawals Start Year	Client's Retirement 2037 (Age 65)

e goal	ne goals s based	on how i	is and IN mportar	cole want t they are	to focus on and add add	litional details for each. Then	, order
t of possi	ble goals				Prioritized goals		
- <u>-ici-</u> etirement	Education	Home Down Payment	C Emergency Fund	1	▼ <u>-''</u> Chris & Nicole's Retir	·e	Ē
edit Card Debt	Car	Wedding	Cift		• Required fields Goal Name •		
ST Travel	Home	Y Provide Care	Major Purchase		Chris & Nicole's Retirement Client: Chris Haba	Partner: Nicole Haba	
<b>@</b>					Date of Birth 10/11/1972 Poticement Acc	Date of Birth 10/23/1975	
Goal					65	62	
e: You can add	i more than one g	oal of the same typ	e		Retirement Year	Retirement Year 2037	
					Life Expectancy 90	Life Expectancy	
					Desired Annual Income * (i)		
					\$180,000		
					Inflation Rate *		
					2.27%		
					Withdrawal Start Year *	Withdrawal End Year *	
					Client's Retirement: 2037 (age 65)	<ul> <li>Partner's Expectancy: 2065 (age 90)</li> </ul>	

- 3. **Click-and-drag** the **Travel** goal from the List of possible goals area to the Prioritized goals area. The Travel box opens.
- 4. In the goal entry box, enter the following:

In this field	Enter or select this data
Goal Name	Visit Family Internationally
Target Amount	\$5,000
Inflation Rate	2.27%
Withdrawals Period	Deselect One Time box
	2037 through 2047

Dashb	oard				Inform	mation Goals Summary and Report	Close
					Select Goals	Fund Goals Explore Plans	
	Gool Plan Select th the goal List of possi	ne goals s based ble goals	that Chri on how i	is and N mportar	icole want nt they are.	to focus on and add additional details for each. Then, order Prioritized goals	
	<u>- 'd'-</u> Retirement	Education	Home Down Payment	C Emergency Fund	1	▼ 🕅 Visit Family Internatio 💼	
	Credit Card Debt	Car	& Wedding	Gift		* Required fields Goal Name *	
	Reference to the second	Home Improvement	Y Provide Care	Major Purchase		Target Amount * SS 000	
	X Add a Custom Goal					Inflation Rate * 2.27%	
	Note: You can add	d more than one gr	oal of the same typ	e		Withdrawal Period *         One Time           2037         2047	
					2	▶ Chris & Nicole's Retire Desired Amount Start—End Vear S100.000 / Vear 2037-2065	
Back						Continue to Fund (	Goals

Enter data into these fields.

5. In the Prioritized goals area, **click-and-drag** the **Chris & Nicole's Retirement** above Visit Family Internationally.

Dashboard			Infor	mation Goals	Summary and Report			Close	
			Select Goals	Fund C	Boals Explore Plans				
Good Plan Select the goals the goals based	that Chris on how in	s and Nic mportant	cole want t they are.	to focus	on and add additional	details for each.	Then, order		
List of possible goals		_		Prioritized go	als				
Retirement Education	Home Down Payment	C Emergency Fund	1	‼► <u>.∀.</u>	Chris & Nicole's Retire	Desired Amount \$180,000 / Year	Start — End Year 2037-2065		
Credit Card Debt	& Wedding	R Gift	2	ii ► 33	Visit Family Internatio	Desired Amount \$5,000 / Year	Start — End Year 🔟 2037-2047		Prioritize g in this orde
Travel Home	Y Provide Care	Major Purchase							
Add a Custom Goal Note: You can add more than one	goal of the same type								
Back							Continue to Fund (	Goals	

6. On the bottom-right corner of the screen, click **Continue to Fund Goals**. The Fund Goals page opens.

The next step is to fund each goal using the accounts entered into the Accounts step of the Information section. Each goal is funded individually, and Goal Bridge recommends account types usually used to fund certain goals, such as a 401(k) to fund a retirement goal. However, you can use any account to fund any goal. In this exercise, you will add funding to the following goals:

**Exercise 13: Fund Goals** 

- ► Chris & Nicole's Retirement goal, and
- ► Visit Family Internationally goal.

To fund the Habas's goals, do the following:

- 1. Click the **caret** to the left of the Retirement goal. The goal entry box opens.
- 2. In the Accounts generally used for this goal type area, in the text box next to Chris's 401(k), type 100%.
- 3. In the text box next to Nicole's 401(k), type 100%.
- 4. In the **Consider these if you need more funding** area, in the text box next to **Current Account**, type **75%**.

Select Goals	Fund Goals	Explo d each o and Accoun Dhris' 401(k), Dhris G (Chris & Nicol	re Plans  f their goa  nt Details  a Nicole's 401(k let's Betienent	als. This hals	will help	) determ	iine		
Nicole's account n. Settled Amount Start-End 180,000 / Year 2007-2005 at Assigned to This Goal 33 gred to Available for Assigned at Goals This Goal This G	Goal	d each o and Accoun Chris <sup>, 401</sup> (k), Chris & Chris & Nicol	f their goa nt Details	als. This uals	will help	) determ	iine		
Desired Amount Start—End W 11800.00 / Year 2037-2065 It Assigned to This Goal 33 Igned to Available for Assigned or Goals This Goal This G	fear	Chris' 401(k), Chris & Chris & Nicol	Gd s Nicole's 401(k	als , Chris 🔳 Curre	Accounts				
nt Assigned to This Goal	d to so	Chris & Nicol	le's Retirement		ent Account, Chri	s Benchmar	k range		
igned to Available for Assigned er Goals This Goal This G	d to so		\$200k		\$250k		\$266k		
	000		178,998	357,997		535,995	715,993		
\$0 \$0 \$200.0		S Visit Family I this scenaric	internationally o, there is no es	stimated initi	al balance r	equired to a	chieve		Enter dat
\$0 \$0 \$250,0 (100) \$0 \$0 \$250,0 (100) \$0 \$0 \$250,0 (100) \$0 \$0 \$250,0 (100) \$0 \$0 \$250,0 (100) \$0 \$0 \$250,0 (100) \$0 \$100 \$0 \$250,0 (100) \$0 \$100,0 (100) \$0	000	is goui.							
100									
\$0 \$88,664 \$265,9 (i) 0% 25% 76	993								
Desired Amount Start — End Yo	'ear								
\$0 \$88,664 () 0% 25% Desired Amount Star 55,000 / Year 2037	\$265.1 76 t — End Y 7-2047	8205.993 75% t—End Yeer 72047	8285 993 75% 1.— End Year 2047	8285 993 75%	8285 993 75% 1.— End Year 2047	5265 993 75%	8285 993 75%	5265.000 75%	8285 993 75%

- 5. Click the **caret** to the left of the to the Travel goal. The goal entry box opens.
- 6. In the Accounts generally used for this goal type area, in the text box next to Current Account, type 25%.

Dashboard			Inform	nation Goals	Summa	ry and Repor	t			Close	
		Select Goa	ils	Fun	d Goals	E	Explore Plans				
Gael Plan Assign a percentage of Ch how likely they are to achi Assign Accounts	nris an ieve th	d Nicole's nem.	s aci	counts	to fur Goa	nd each al and Acc	n of their go	als. This will	help deteri	nine	
] ►_☆_ Chris & Nicole's Re		Desired Amoun \$180,000 / Year	t Star 2031	t – End Year 7-2065		Chris' 401(k)	Chris Nicole's 401	Goals Accour	nts ount. Chris III Benchn	ark rance	
2 🔻 💥 Visit Family Interna		Desired Amoun \$5,000 / Year	t Star 203	rt — End Year 7-2047	2 S	☆ Chris & M	Vicole's Retirement \$266k				
Total Amount Assigned to This Goal $\$88,664$					5	o 🕅 Visit Fam	759,443 nily Internationally	1,518,886	2,278,330	3,037,773	
	Account Value	Assigned to Availa Other Goals Th	ble for is Goal	Assigned to This Goal						\$89k	
Accounts generally used for this goal type: Post-tax Assets Current Account, Chris	\$354,658	\$265,993	\$0	\$88,664	S	0	22,165	44,332	66,499	88,654	Enter data into this fiel
Consider these if you need more funding:		0 10/0		25%							
Pre-tax Assets											
Chris' 401(k), Chris	\$200,000	\$200,000 (i) 100%	\$0 0%	\$0 0%							
<ul> <li>Nicole's 401(k), Chris</li> </ul>	\$250,000	\$250,000 (i) 100%	\$0 0%	<b>\$0</b> 0%							
Back									Continue	e to Explore Plans	

7. On the bottom-right corner of the screen, click **Continue to Explore Plans**. The Explore Plans page opens.

On the Explore Plan page, note the Retirement goal is funded at 62%, while the Travel goal is funded at 100%. In this exercise, create a proposed plan for Chris & Nicole's Retirement in order to increase the likelihood of meeting their goal.

Exercise 14: Create a Proposed Plan

To create a proposed plan, do the following:

1. From the Explore Plans page, click **Create Proposed Plan**. The Proposed Plan area populates.



- 2. Click the caret to the left of Chris and Nicole's Retirement. A series of tabs opens.
- 3. In the Details tab, in the Retirement Age fields, enter the following:

In this field	Enter this data
Chris's Retirement Age	68
Nicole's Retirement Age	65

Now that you've created an in you can discuss both with Ch	nitial plan, you can generate a proposed plan with your proposals. Then ris and Nicole and decide which one is right for them.	
✓ Selected	rrupused rian	
Initial Plan: 2 Goals	▼ _☆_ Chris & Nicole's Retire	
	Projected Amount \$152,397 / Year \$180,000 / Year	
1  Chris & Nicole's  Projected Amount	85% of exister amount they are projected to reach 85% of their desired amount for the Dhris & Nicole's Retirement.	
62% of desired amount \$180,000 / Year	Details         Asset Allocation         Accounts         Fund Goals         Income           • Required fields	
	Retirement Age * Retirement Age *	Update those fields
2 ► ₹√ Visit Family Inte	65	these fields.
100% of desired amount S5,000 / Year	Life Expectancy Life Expectancy 90 90 Desired Annual Income *①	
	2 27%	
	Withdrawal Start Year * Withdrawal End Year *	
	Client's Retirement: 2040 (age 68) V Partner's Expectancy: 2065 (age 90) V	
	2 Nisit Family Internatio Projected Amount Desired Amount Concernation Include goal	
Back	Continue to Summary and Rep	port

4. Click the Asset Allocation tab, then select Moderately Aggressive.



- 5. Click the Accounts tab, then click the caret to the left of Nicole's 401(k).
- 6. In the Pre-tax Contribution field, type 12%.



- 7. Click the caret to the left of Chris' 401(k), then repeat steps 5 6.
- 8. On the left-hand side of the screen, click the **caret** to the left of Visit Family Internationally. The Goal Entry box opens.
- 9. In the Details tab, in the Withdrawal Period fields, type **2039** to **2049**.

Dashboard	Information Goals Summary and Report	Close
	Select Coals Fund Goals Explore Plans	
Goal Plan		
Now that you've created an	nitial plan, you can generate a proposed plan with your proposals. Then	
you can discuss both with C	nris and Nicole and decide which one is right for them.	
	Proposed Plan Cancel S	ave
√ Selected	1 Projected Amount Desired Amount Christ & Microle's Rating	
Initial Plan: 2 Goals	Steepro Steepr	bai
1 Day Chair & Marsha	2 🔻 💥 Visit Family Internatio 💿 Include g	pal
	Projected Amount Desired Amount	
62% Projected Amount	100% S18,151 / Year S5,000 / Year After considering Chris and Nicole's goal funding and contributions, they are projected to	
of desired amount S180,000 / Year	of desired amount reach 100% of their desired amount for the Visit Family Internationally.	
	Details Asset Allocation Accounts Fund Goals	5
2 🕨 😽 Visit Family Inte	Required fields	
	Target Amount • Inflation Rate •	
Projected Amount 100% \$14,523 / Year	\$5,000 227%	Update
of desired amount Desired Amount \$5,000 / Year	2039 2049	
Jack	Continue to Summary and	Report

10. Click Save. The Proposed Plan appears.



- 11. At the top of the Proposed Plan, click **Select**.
- 12. On the bottom-right corner of the screen, click **Continue to Summary and Report**. The Summary and Report page opens.

So far, you've combined important client information such as a retirement goal, risk tolerance, and current financial state, with short-term and long-term goal planning. Through this effort, you've created a goal plan to present to the Habas.

The Summary and Report page lists all of the Habas's goals. Each goal provides a summary of the agreed-upon plan changes within the selected plan.

Note: Click here to access the Summary and Report section of the user manual.

In this section, complete the following exercises:

- ► Build an Investment Plan for the Habas (Exercise 15 on page 45)
- ► Review the Allocate Portfolio page (Exercise 16 on page 47)
- ► Generate an Investment Plan (Exercise 17 on page 48)
- ► Generate the Goal Plan Summary, and (Exercise 18 on page 49)
- ► Locate the Summary in Morningstar Office Web. (Exercise 19 on page 51)

To create an Investment Plan for the Habas's retirement goal, use the Recommended Investments model you created in Exercise 4 on page 12 as a strategy.

Do the following;

1. From the Summary and Report section, in the Chris & Nicole's Retirement goal, click the **Create Investment Plan**. A text box opens.

Dashboard	Information	Goals	Summary and Report		Close	
	Here's the plan that you and Chris a their goals. Take a look at the chang achieving those goals.	nd Nic Jes, an	cole agreed was the best o d how they affect the likel	option to achieve lihood of		
	► _☆_ Chris & Nicole's Retirement		Projected Amount Desired Amount \$156.673 / Year \$180.000 / Year	Create Investment Plan		Click this button.
	Plan Changes		Initial Plan	Proposed Plan		
	Retirement Age		65 / 62	68 / 65		
	Withdrawal Start—End Year		2037 — 2065	<b>2040</b> — 2065		
	Asset Allocation		Moderate	Moderately Aggressive		
	Chris' 401(k): Pre-tax contributions		\$10,000/ Year	\$12,000/ Year		
	Nicole's 401(k): Pre-tax contributions		\$10,000/ Year	\$12,000/ Year		
2	2 Nisit Family Internationally		Projected Amount Desired Amount \$18,151 / Year \$5,000 / Year	Create Investment Plan		
	Plan Changes		Initial Plan	Proposed Plan		
	Withdrawal Start—End Year		2037 — 2047	2039 — 2049		
Back				Generate Report	eturn to Dashboard	

Overview

Exercise 15: Create an Investment Plan for the Habas's retirement goal

- 2. Click Save. The Build Plan page opens.
- 3. Click Model Portfolios. The Choose Option page opens.

Dashboard		B	uild Plan Summary and Rep	ort		Close	
		Choose Option	Select Investments	Allocate Portfolio			
	<sup>Goel Plen</sup> Choose an optio	n below to start bu	uilding the plan.				
	Model Portfolios Portfolios prebuilt by a firm or you.	Lists Lists created by a firm or you. This plan type will be available soon.	Client Portfolios Portfolios you have previously used for your client. This plan type will be available soon.	Saved Searches Searches created by a firm or you. This plan type will be available soon.	Custom Portfolios Create a portfolio using a universe, lists, prebuilt portfolios. This plan type will be available soon.		Select this option.
					Continue	o Select Investments	

- 4. In the Search by Name field, type Recommended Investments.
- 5. In the Recommended Investments box, click Select.

Dashboard	Build Plan Summary and Report	Close
	Choose Option Select Investments Allocate Portfolio	
Good Plan Select a model portfol	io that best aligns with Chris and Nicole's target asset	allocation.
Q recommended		
Recommended Investments	Recommended Model	
Deviation from Target % US Statoris Bonds Cash Other -56% 0	Deviation from Target %: US Stocks Non US Stocks Bonds Casn Other 0 -58% 0 50	Click this but
<u>Seer</u>	i Select i	
Back		Continue to Allocate Portfolio

6. On the bottom right-hand corner of the page, click **Continue to Allocate Portfolio.** 

On this page, adjustments can be made to the strategy to meet the target asset allocation. Note the Recommended Investments model you created closely mirrors the target asset allocation.

#### Exercise 16: Review Allocate Portfolio page

	Choose Option	Select Investments	Allocate Portfolio					
Scel Plan Enter the allocations for th Portfolio Allocation	e investments yo	u want to use fo	r Chris and N	licole's po	ortfolio			
Recommended Investments GB				Current Target				
Name	Asset Breakdown %	Weight %	US Stocks	67.06 68.00		T		Compare
Taket Assake Funding This Destalls	Hadet breakdown in	100.00	Non US Stocks	12.77 17.00				allocations
Over/Under Allegated		0.00	Bonds	19.52 15.00				
American Century Illtra® R		20.00	Cash	0.52 0.00				
Vanuard Selected Value Inv		30.00 ×	Other	0.13 0.00				
Vanguard Total Stork Mkt Idx Iov		15.00 ×			-50%	0	50	
Shares MSCI FAFE Growth FTF		10.00 ×						
T. Rowe Price Tax-Free High Yield		10.00 ×						
Dodge & Cox Income		5.00 ×						
Vanguard Short-Term Federal Inv		5.00 ×						
DFA US Small Cap Value I		5.00 ×						
Q. Search by name, ISIN or ticker								

On the bottom right-hand corner of the page, click Continue to Summary and Report.

The final investment report shows the target allocation and target funding, along with an assessment of the current versus proposed portfolios in relation to the target allocation. A Target Portfolio Risk score is defined for the goal, and the current investments assigned to the goal receive a Risk Score (Current Portfolio Risk) as well as the proposed portfolio (Proposed Portfolio Risk), making it straightforward to demonstrate the proposed portfolio is better aligned to the Habas's needs for the goal.

To generate a Client Report, on the bottom-right corner of the screen, click **Generate Report**. In the text box, click **Save**. The report opens in a separate browser tab.

### Exercise 17: Generate an Investment Plan

🖄 Chris & Nicole	's Retirement	5395 Projected Amount Desired Amount \$166,673 / Year \$180,000 / Year							
farget Risk	Target Asset A	llocation %		Target Fi	nding for This	Goal \$			
Vloderately Aggressive		• US Stocks		68.00 Total	715,9	93			
Target 4.0		o Non US St	ocks	17.00 Current Act	ount 265,99	93			
		o Bonds		15.00 Nicole's 40	(k) 250,00	00			
		• Cash		0.00 Chris' 401(k	200,00	00			
		o Other		0.00		010	150,000	300,000	
urrent Investment Pla	n			Proposed Investment P	an				Compare the current and propo
									An and a second s
Designated Amount				Projected Amount					investment plans
Projected Amount \$141,519 / Year				Projected Amount \$162,001 / Year					investment plans
Projected Amount \$141,519 / Year arget vs. Current Portf	olio Risk			Projected Amount \$162,001 / Year Target vs. Proposed Por	folio Risk				investment plans
Projected Amount S141,519 / Year arget vs. Current Portf Current 1.11629933246992	olio Risk 22 2 3	5		Projected Amount S162.001 / Year Target vs. Proposed Por	folio Risk	Proposed 4.	513850721110 5	671	investment plans
Projected Amount S141,519 / Year arget vs. Current Portf Current 1.116299332246962 1 1 hs.numbers above correspond to fotorars. A Moderataly Aggress	olio Risk 2 3 the following risk levels: 1 C e, and 5 Aggressive.	5 Target 4 onservative, 2 Moderately Con	bervative, 3	Projected Amount SI62,001 / Vear Target vs. Proposed Por	folio Risk 2	Proposed 4.5 Target 4	113850721110 5 Moderately Cons	671 ervative, 3	investment plans
Pojected Amount S141,519 / Year arget vs. Current Portf Current 1,11620/332246002 1 Na number: above correspond to fodorata, 4 Moderataly Aggreson Neviation from Target 9	olio Risk 22 2 3 the following risk levels: 1 C 6	5 Target 4 onsavative, 2 Moderately Con	servative, 3	Projected Amount S162,001 / Vear Target vs. Proposed Por 1 The numbers above correspond to Noderss. 4 Moderately Aggressiv Deviation from Target 9	folio Risk 2 3 ne foliowing rak levela and 5 Aggreative.	Proposed 4.3 Target 4 1 Conservative, 2	13850721110 5 Moderately Comp	571 anative, 3	investment plans
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To print or download this report, use the **icons** on the top-right corner of the screen.



The Client dashboard stores all saved Goal Plans for the Habas. In this exercise, you will prepare a Goal Plan Summary report to share with the Habas.

To create a Goal Plan Summary, do the following:

1. From the Dashboard, in the Haba Family Goal Plan, click **View Goal Plan Summary.** The Summary and Report page opens.

Exercise 18: Create a Goal Plan Summary report

Here are the plans yo	u've cr	eated. You can select t	the on	e that	
you want to review or	r edit fr	om this screen.			
-					
Goal Plan	-	Haba Family Goal Plan	÷		
Goals		Goals			
📩 Chris & Nicole's Retirement		🗠 Retirement			
💥 Visit Family Internationally		💥 Travel			
View Goal Plan Summary	-	View Goal Plan Summary			Click this bu
	_				

 From the Summary and Report page, on the bottom-right corner of the screen, click Generate Report. In the text box, click Generate Report. The report opens in a separate browser tab. Each goal is outlined on a separate page.

ashboard	Information Goals	Summary and Report	Close
	Bee Pan Here's the plan that you and Chris and Nice their goals. Take a look at the changes, and achieving those goals.	ole agreed was the best option to achieve d how they affect the likelihood of	
	1 🕨 📩 Chris & Nicole's Retirement	93%) Projected Amount Desired Amount \$166,673 / Year \$180,000 / Year Create Investment Plan	
	Plan Changes	Initial Plan Proposed Plan	
	Retirement Age	65 / 62 68 / 65	
	Withdrawal Start—End Year	2037 - 2065 2040 - 2065	
	Asset Allocation	Moderate Moderately Aggressive	
	Chris' 401(k): Pre-tax contributions	\$10,000/ Year \$12,000/ Year	
	Nicole's 401(k): Pre-tax contributions	\$10,000/ Year \$12,000/ Year	
	2  Signal Visit Family Internationally	Projected Amount Desired Amount S18,151 / Year S5,000 / Year Create Investment Plan	
	Plan Changes	Initial Plan Proposed Plan	
	Withdrawal Start—End Year	2037 — 2047 <b>2039 — 2049</b>	
		Course Date	o Dockboord

3. To print or download this report, use the **icons** on the top-right corner of the screen.

3a0f 1 / 6	9   - 66%	+   🗄 🕹			Ŧ	ē	:	Use these icons to download or print.
	Francial Planning   Date constant: 00:48-2021   Pl Investment Plan Sur Chris & Nicole's R	epend for: Jane Smith nmary Report etirement		Projected Assuret \$165.673 / Year	Page 1 of 5 Desired Amount \$180.000 / Year			
	Target Asset Allocation Sector State State 10 State 1	ni % ki 6800 Stocks 1700 000 000	Target Funding for This Gos Total Current Account Nicole's 401(k) Chris' 401(k)	15 715,553 265,932 256,000 200,000	0 265,993			
	Investment Plan Summary The comparisons below show ho agreed to.	w the proposed investment plan keeps	s them aligned with the ta	rget asset allocation and ri	sk that was		Ľ	

Once generated, the Goal Plan Summary automatically saves within the Reports page in Morningstar Office Web. To locate the Habas's saved summary, do the following:

1. From the **Menu**, select **Reporting** > **Reports**. The Reports page opens.

Exercise 19: Locate the Habas's Goal Plan Summary in Morningstar Office Web.

<u></u> Home		
Home 3	×	
EXPLORE	- <b>M CRNINGSTAR</b> Office $-$	
Morningstar Research		
Markets	Search for Clients, Securities, Reports and Research	
CLIENT MANAGEMENT & ANALYSIS		
Clients & Accounts	it Reports	
Prospects		
Billing	tice by starting a spreadsheet report on:	
Redtail CRM	nder Vour practice's overall	
▼ Reporting	( O ) performance for all y	Click here to start.
Reports		
Batch Schedules		
Presentation Studio	Ek Create Lists & Screens	

- 2. In the Filter, in the Report Level area, click **Plan**.
- 3. Use the **icons** on the top of the screen to download, publish to the Client Web Portal, Archive, and more.

Reports			Q Sea	arch for Clients, Secu	rities, Reports, ar	≞⊻⊘&	
1 Selected 🖸 🕁 🛱 🛍	$\checkmark$				Filter	Clear All Filters	Use these icons to
Filter Result.					Client Name	A	manage the goal
Name Name	Status	Туре	Target	Location	Q Search for Client		pians summary.
🗹 🖹 Chris & Nicole Goal Plan	Ready	Goal Plan	Goal Plan	Reports			
					Date Range		
					MM/DD/YYYY to MM	W/DD/YYYY	
					Report Level (1/6)		
					Account		
					Client		
					Group		
					🗸 Plan	]	Select this option
					Model Portfolio		ourout and option.
					Practice		